

# H1-2024 Earnings

gec1na

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Sustainable outperformance

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- 1** **Operating achievements**
- 2** **Refueling growth**
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# H1-2024 in a nutshell – Quick facts

1

## A third consecutive year of growth

Accretive centrality / pipeline & balance sheet



### RNI per share

**+8.4%** H1-24  
**€3.2** per share



### Guidance 2024 reiterated (Recurring Net Income)

From **€6.35** to  
**€6.40**/share

3

## Strong balance sheet

Offering room for optionality and visibility



### Stable LTV

LTV **35.0%**  
(incl. duties)



### Debt hedging

**c.100%** hedged  
in average 2024-2026  
**84%** in average until  
**end-2029**

2

## Stabilized portfolio valuation

after a challenging year



### LfL valuation change (6 months)

**+0.2%** in total / **+0.4%** on Offices  
(+2% Paris City)

4

## Refueling growth potential

Accretive in NAV & RNI



### Reloading pipeline

**€850m / €120m**  
Capex requirement /  
Potential additional rents  
**+ 55,000 sq.m**  
New projects in H1



### Deploying new businesses

**Furnished / serviced flats**  
c.600 flats by 2025  
**“Ready to use” offices**  
15,000 sq.m to be deployed  
short term by end 2025



# 1.

**Operating  
achievements &  
supportive markets  
providing  
outperformance**



# A third consecutive year of **Growth** (Recurring Net Income per share)

## Outperforming central locations

(86% of Gecina's office portfolio)

- Capacity to capture indexation
- Rental uplifts above inflation
- High occupancy ratio

## Strong balance sheet

- Capacity to fund accretive pipeline
- No need for distressed disposals
- Low and stable cost of debt (long maturity and hedging)

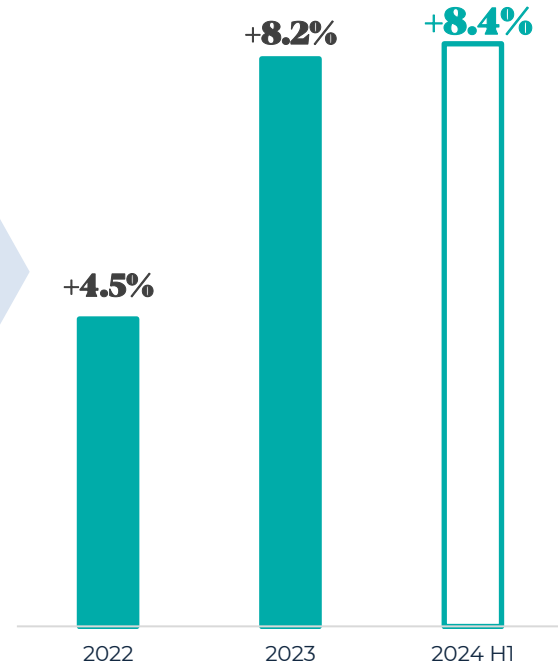
## Profitable and accretive pipeline

- Centrally-located projects
- Energy-efficient / low carbon buildings
- Highly amenitized buildings

## SG&A and service charges under control

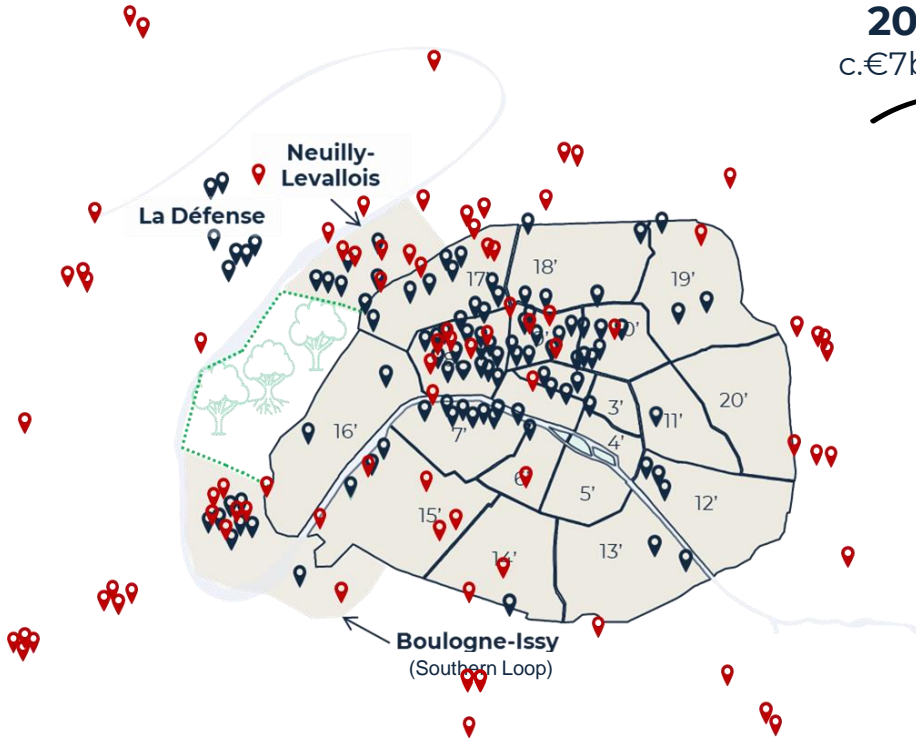
- Net rental and operating margins improved

## RNI per share growth 2022/2024e (+c.20% since 2020)

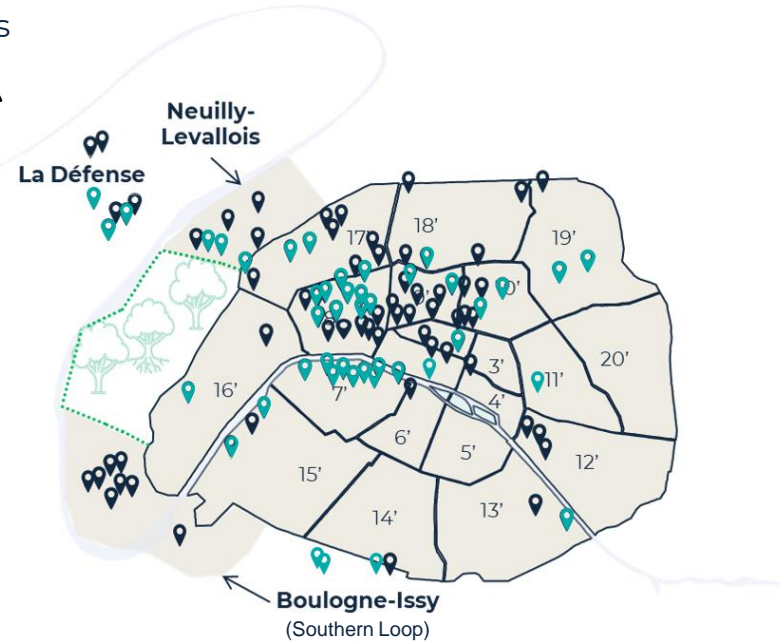


# Office portfolio optimization over the last years

2016-2024  
c.€7bn disposals



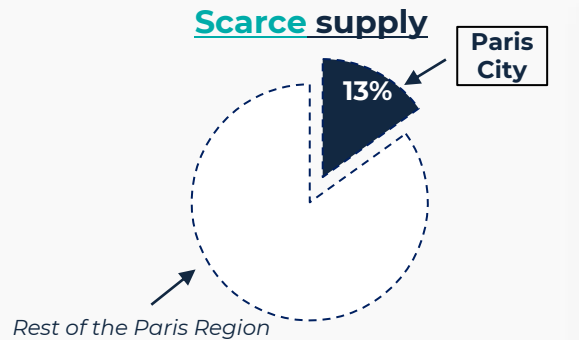
 Disposals



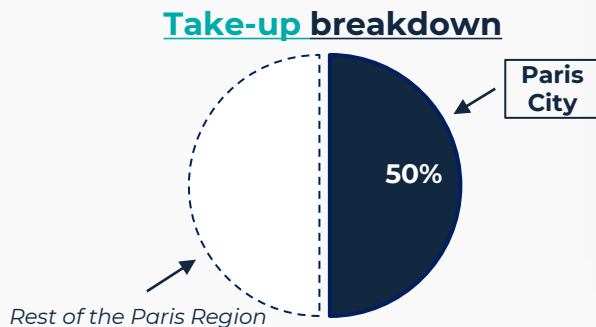
 Acquisitions

# Constrained supply/sustained demand in central locations

Structurally imbalanced Supply / Demand markets in Paris City

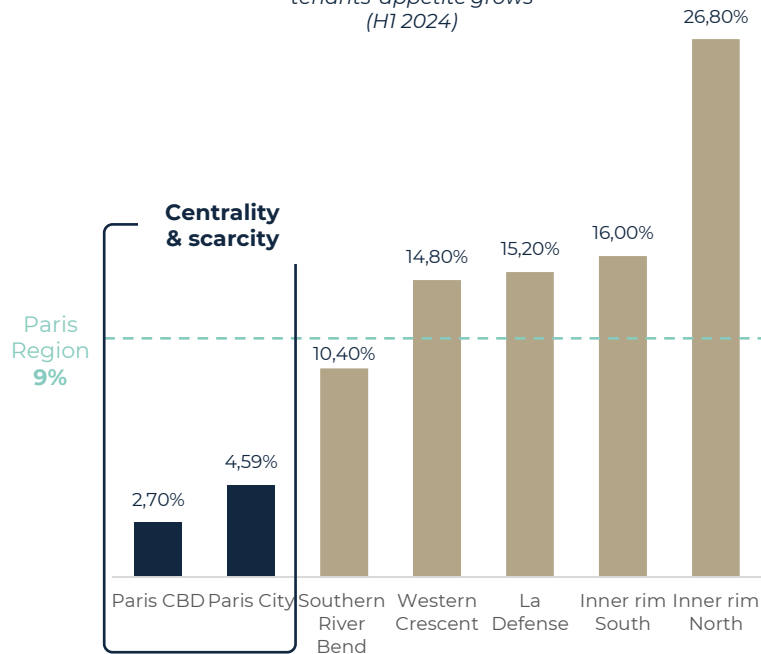


**VS.**



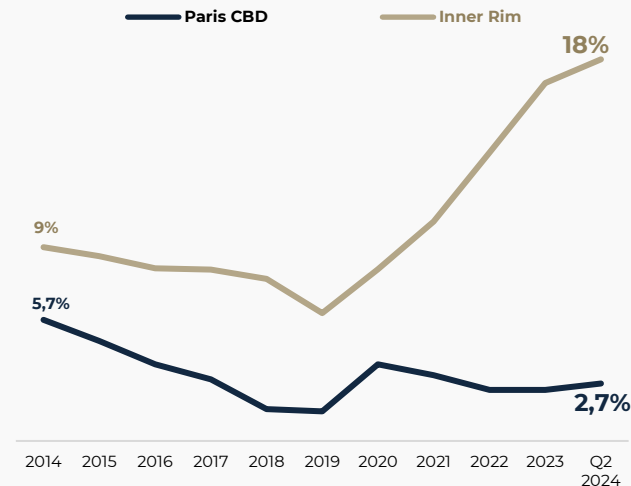
## Vacancy historically low in central locations

*A structural lack of office supply in Paris City, where tenants' appetite grows (H1 2024)*



# Structurally bifurcating office markets within the Paris Region

## Vacancy rate (%)

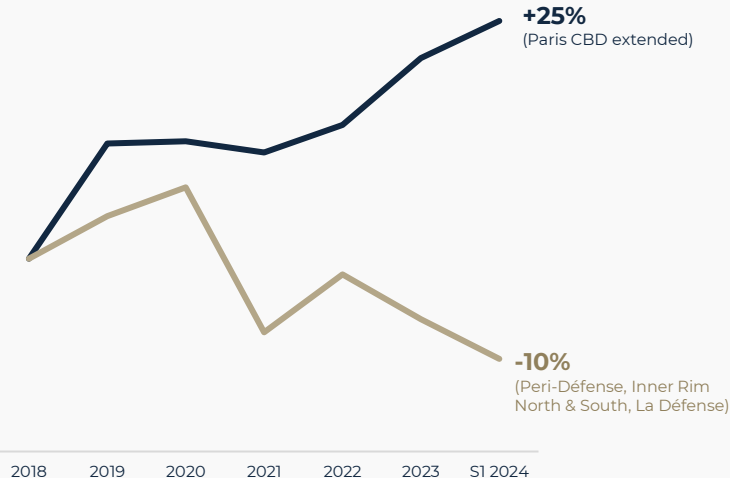


### Vacancy rate

2.7% vacancy rate in Paris CBD indicative of an undersupplied market

## Prime rents IFRS (€/sq.m/year)

(ERV's after incentives)



### Prime rents

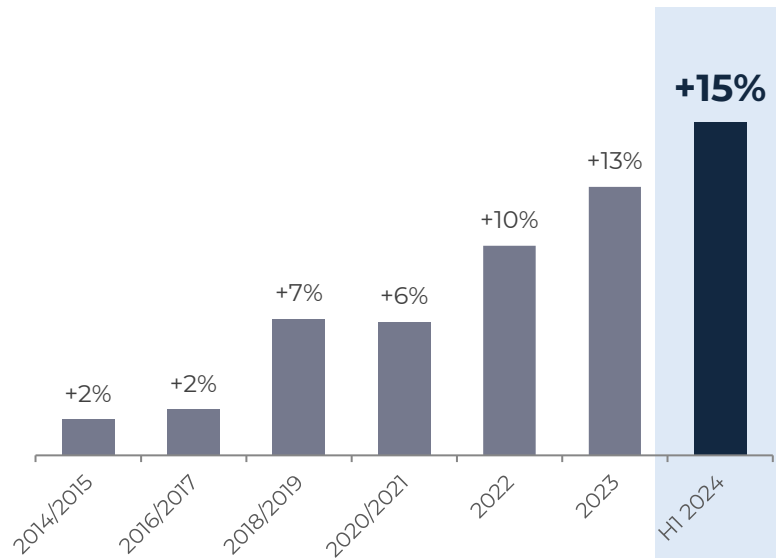
Prime rents reaching historically high levels (>€1,100/sq.m/year in Paris CBD)



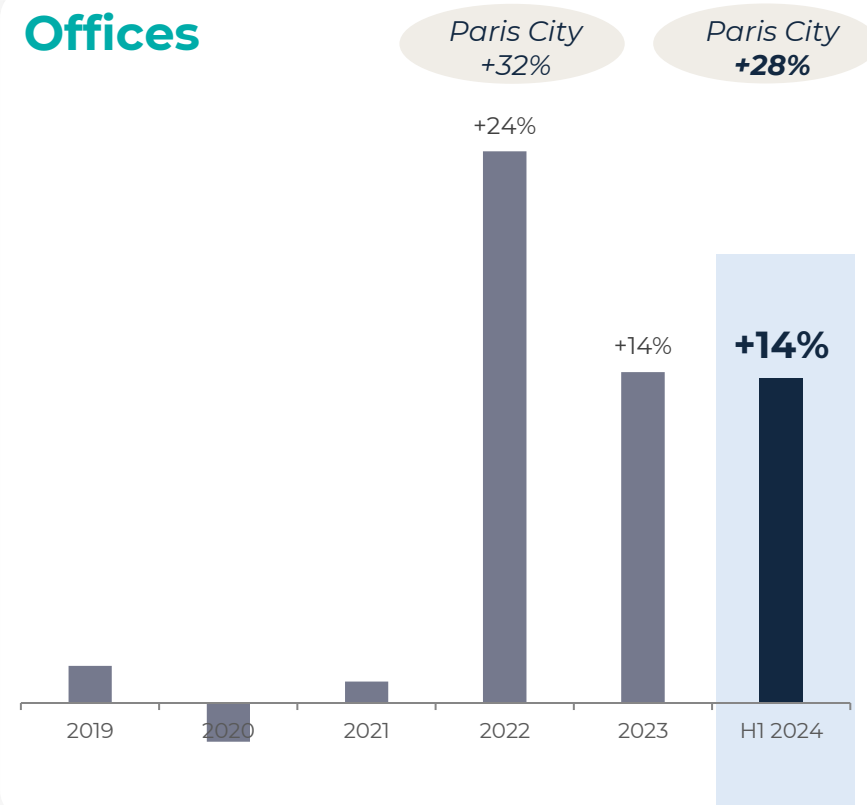
# Leading to strong releasing spreads

+14% releasing spreads captured in H1 2024 on Offices, +15% on Residential portfolio

## Residential



## Offices



# Offices: active leasing strategy

Capturing uplift in core locations while securing long term visibility / occupancy

## Main transactions in H1 in core locations



Capturing **releasing spread**  
in central locations

**+28%**  
in Paris City / Neuilly

## Main transactions in H1 in secondary locations



**Securing rental visibility**  
and occupancy in **secondary**  
areas

# Yourplace: operated offices by Gecina

Proving outperformance in core locations

## To date

Promizing so far  
in Paris City/CBD  
*Since mid 2023*

## Next step (from 2024)

Growing  
contribution  
*Short/mid term*

## Potential

Driver for  
outperformance  
*Longer term/ from 24 to 34*

**4,700 sq.m**

Already signed

c. 15,000 sq.m  
by end-2025

**+20/30%**  
above ERVs



**Floor by floor  
approach over  
c. 40 assets**

CBD extended

< 1,000 sq.m floors

**« Double digit » incremental Yield on Cost\***

(\* Potential rental uplift over current ERVs / capex required)

# Residential portfolio: building up further growth potential

Learning from  
the past performance drivers ...

## Student Housings

Strong organic performance booked over time

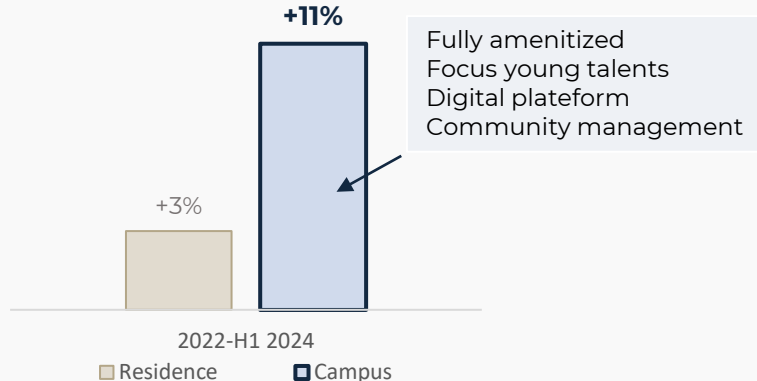


... to build strategic potential growth  
for the coming years

## Residential portfolio

Progressively moving toward “operated” scheme,

Average  
rental growth  
(LfL)



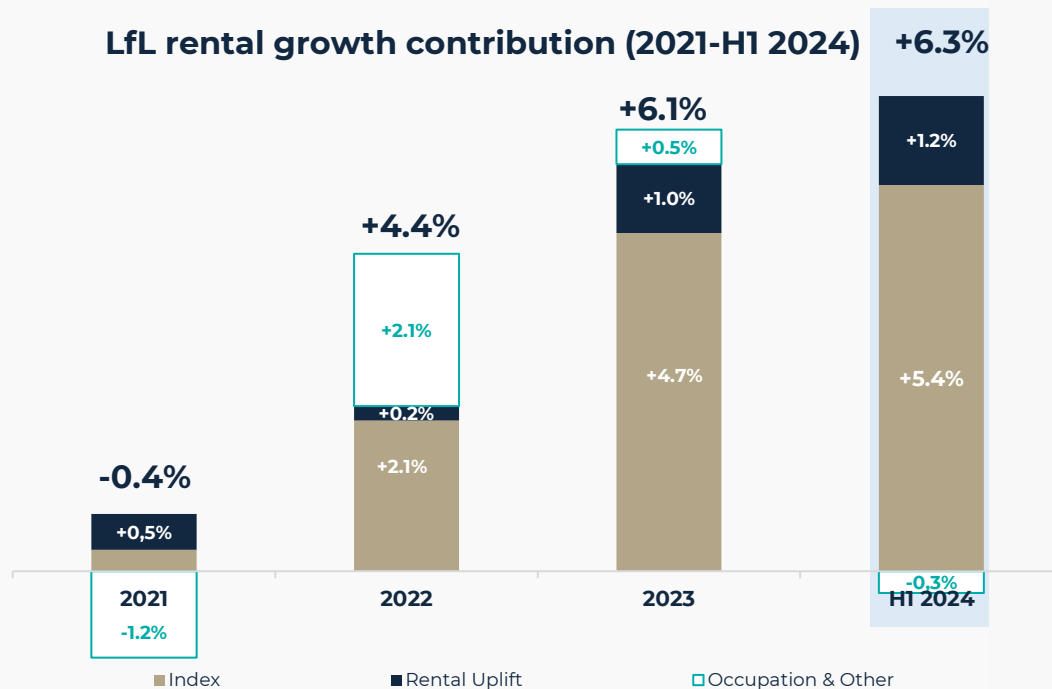
**c.600**  
Flats operated / to be  
operated **by 2025**

**c.20%**  
Implicit  
marginal Yield on cost

**o.w 150**  
Flats already operated to  
date

# Rental uplift feeding LfL rental growth above indexation (+€19m)

H1 2024 even stronger than an already dynamic 2023



Offices

**+6.5%**  
(+6.5% as at end 2023)

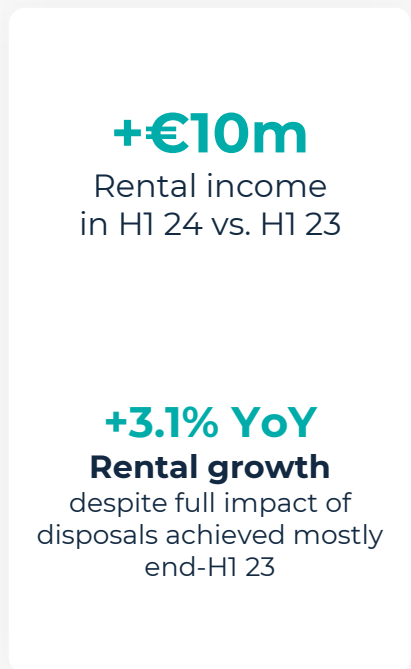
Residential

**+5.4%**  
(+4.6% as at end 2023)



## Robust YoY rental growth (+€10m) ...

Lfl growth and pipeline largely offsetting the impact of 2023 opportunistic disposals



**Pipeline:** Boétie-Paris  
CBD, Ville d'Avray

**LfL:** Solid rental  
dynamics in central  
locations & strong  
indexation

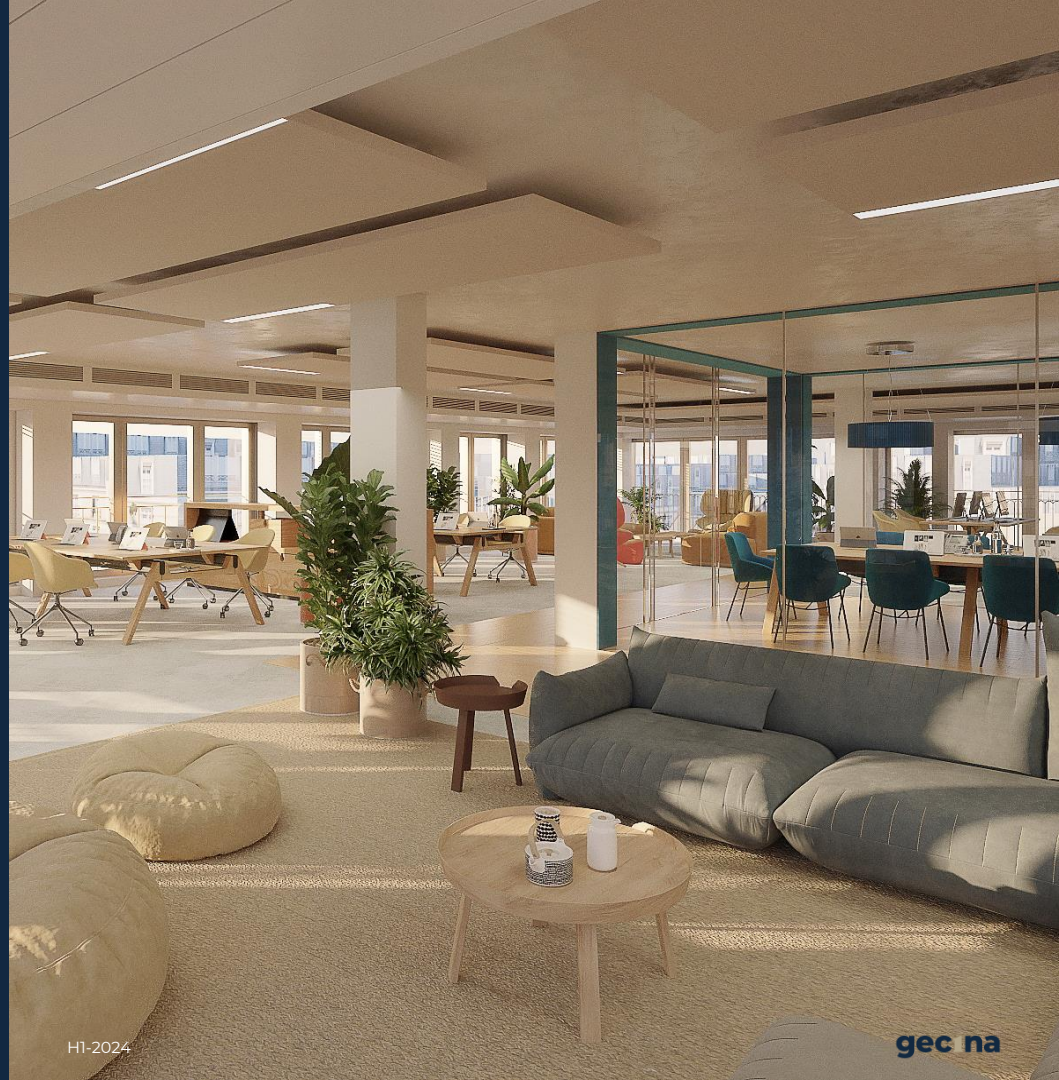
**Disposals:** €1.3bn  
disposals since early 2023  
at c.2.5% exit yield



# 2.

## Refueling growth

Strong balance sheet  
to accelerate our pipeline  
in central locations

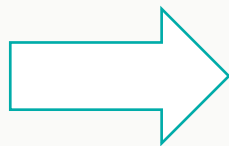


# Capital allocation: one more accretive step

Redeploying proceeds from disposals into our pipeline

**€1.3bn**  
disposals  
since early 2023

**2.5% exit yield**  
(c. €32m annual  
rental loss)  
c. 8% above  
appraisals

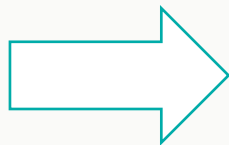


## Debt reduction

-€0.8bn since early 2023

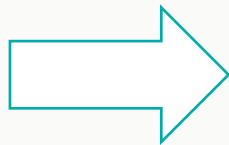
**€0.3bn**

Spent in H1 or to be spent  
on **already committed** projects



**€0.3bn**

on **new committed** projects by 2027  
in Paris & Neuilly  
(Carreau de Neuilly, Gamma)



**€0.25bn**

**Potential** additional capex for **controlled**  
redevelopment projects if launched  
(deliveries 2027-2028)

More than  
**€100/120m\***

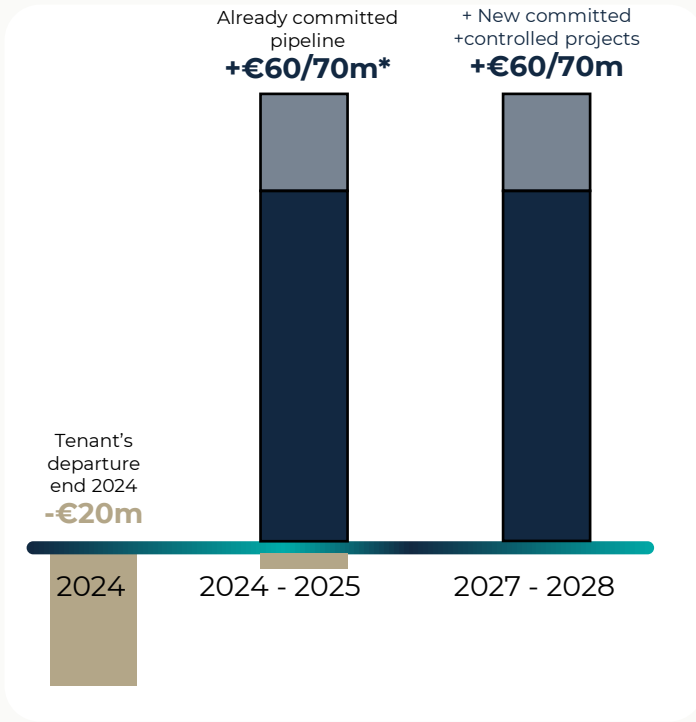
Additional potential  
rents expected by  
2027  
(annualized vs  
current situation)

For  
**c.€850m**  
capex

\* Including Porte Sud Montrouge delivered in H1-24

# Appealing and visible return from development pipeline at end H1 24

**c.+€100m/€120m**  
additional annualized rents by 2027/28



\* Including Porte Sud Montrouge delivered in H1-24

**€850m capex**  
To be invested





## 2 NEW projects (>55,000 sq.m) in Paris City & Neuilly on track

Expected to be accretive on NTA & Recurring Net Income per share



### Carreau de Neuilly

(Neuilly-sur-Seine)

36,000 sq.m

Delivery expected in **2027**



### Gamma

(Paris City)

19,000 sq.m

Delivery expected in **2027**

Total  
Investment cost  
**€680m**

Yield  
on cost  
**c.5.5%**

Ow. Capex to be  
spent  
**c.€280m**

Incremental YoC  
(on capex) <sup>(1)</sup>  
**10%-11%**

**+€30m additional rents**  
vs. 2023 annualized rents

(1) : Incremental YoC= (post completion expected rents – pre restructuration rental income)/(Capex still to be spent)



# Carreaux de Neuilly on track – a prime reference in Neuilly

## New project – building permit expected by end-2024

Delivery  
expected  
2027

**Agreement with City of Neuilly**, incl. the acquisition of the food hall on ground floor

**36,000 sq.m**  
incl. 3,000 sq.m retail and food hall

**4,400 sq.m**  
Gardens, rooftops and terraces

Ambitious energy & carbon footprint (55kWhFR/sq.m/year)

**4,000 sq.m of dedicated services** (restaurants, fitness, department store)

+ Collaborative workplace, Meeting hubs, Auditorium, Lounge café, patios ...



# Gamma now committed – Paris / Gare de Lyon

## New project – Delivery expected in 2027

Delivery  
expected  
2027

19,000 sq.m office building

Facing **Paris-Gare de Lyon** transportation hub in Paris City

- Metro: lines 1 & 14
- RER: Lines A & D
- Trains (suburbs): Line R
- Trains (long distance): High speed TGV connection to Lyon, Marseille, Nice, Dijon, Geneva, Lausanne, Zurich, Milano etc.

**Panoramic** rooftops gardens and terraces

Highly amenitized and operated offices



# Financing our accretive development pipeline

Thanks to a strong balance sheet and robust liquidity position

Low LTV  
**35.0%**  
(incl. duties)

**Following**  
€1.3bn disposals since early 2023

**At a time when**  
Portfolio valuations are stabilizing

Strong liquidity position  
(net of CP)

**€4.1bn**

**Following**  
€0.7bn bonds and term loan since  
end 2022

€1.5bn credit lines renewals  
since end 2022 ow. €1bn YTD

Moody's

**A3**

Recently confirmed

S&P Global  
Ratings

**A-**



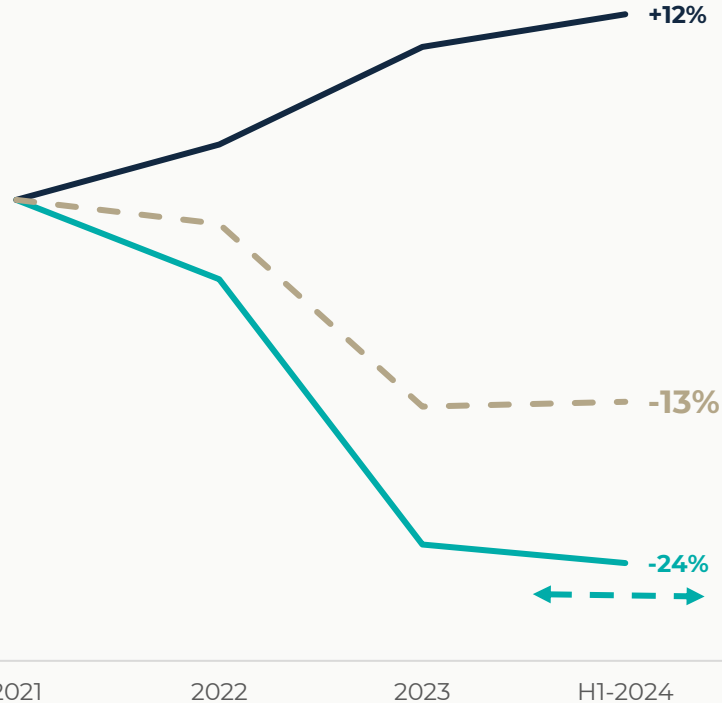
# 3.

**Valuations  
stabilizing  
supported by  
central locations**



# Portfolio valuation stabilized in H1 (+0.4% Lfl for offices) thanks to central locations

... following adjustments since 2021, with a mild residual yield effect in H1 and a positive rental impact



2021 2022 2023 H1-2024

Yield impact Rent impact Total

## Rental Effect (End 2021 to now)

From a strong positive driver in **Paris City (+16%)**  
To negative impacts in **secondary areas (-2%/-10%)**

## Yield Effect (End 2021 to now)

**Homogeneous impacts over the sectors**

c. -22% to -27%



# Muted investments market overall... ... but **liquidity improving** in central locations

Investment market  
at **historical lows** in volumes

...  
**Paris City is offering relative liquidity**  
with a slight upturn in Q2, whilst  
secondary locations are still muted

...  
Lack of prime buildings in Paris with no  
forced sellers

## -57%

Investment volumes in the Paris Region in H1 24 (vs. H1 23)

## c.80%\* of office deals achieved in Paris City

vs. c.40% in average 2019-2022

Paris concentrates buyers' appetite  
with several buildings sold over €100-150m in Paris City in H1

*\*In value*



121 Haussmann, Paris 8



7 Georges V, Paris 8



19 Casanova, Paris 1



EuroAthènes, Paris 9



7 Meyerbeer, Paris 9



Grand Opéra, Paris 8



11 Bassano, Paris 16

Cap rate 3.5% - 4.0%    Price / sq.m €22,000-26,000/sq.m    Size deals €45-220m

# LfL valuation stabilized in H1 24 (6 months) driven by central locations

Positive rental effect (+1.9%) and mild yield effect (-1.5%) on offices



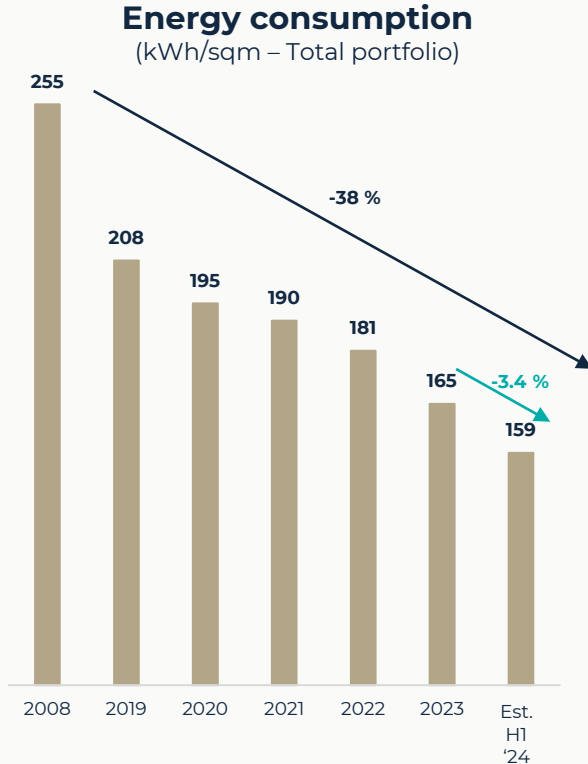
# 4.

**CSR-wise,  
outperformance  
as well**



# Energy and carbon reduction: strong achievements in 2023 ... even better in H1 2024

with an additional -3.4% energy reduction in 6 months



## Energy and carbon reduction

Further decrease in 2024,  
Carbon-intensive energy sources  
strongly optimized

## Success of our Say-on-Climate

94% of positive votes at the  
AGM 2024

## Successful task forces

760+ actions identified through  
50 task forces on 50 buildings  
over the past 18 months



# Partnering with our clients for energy sobriety

Case Study MAP – Paris 16th district

## Key actions yielding tangible results

### Key virtuous changes in settings

Air treatment unit, lighting and heating/cooling system **optimized**

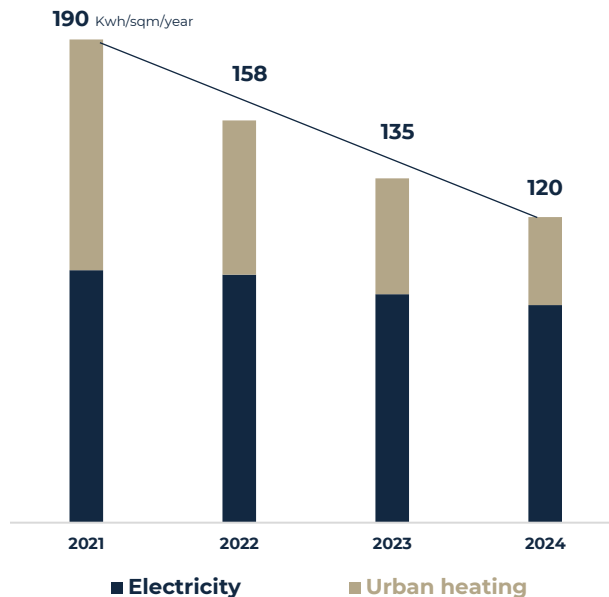
### Strong tenant involvement

12 full task forces actions conducted

### Energy consumption reduced

**-36%**  
To 120 KWh/sq.m/year **-€70,000/year**  
Off the energy bill 2024

Energy consumption reduced by -36%  
(2021-2024 in Kwh/sqm/year)

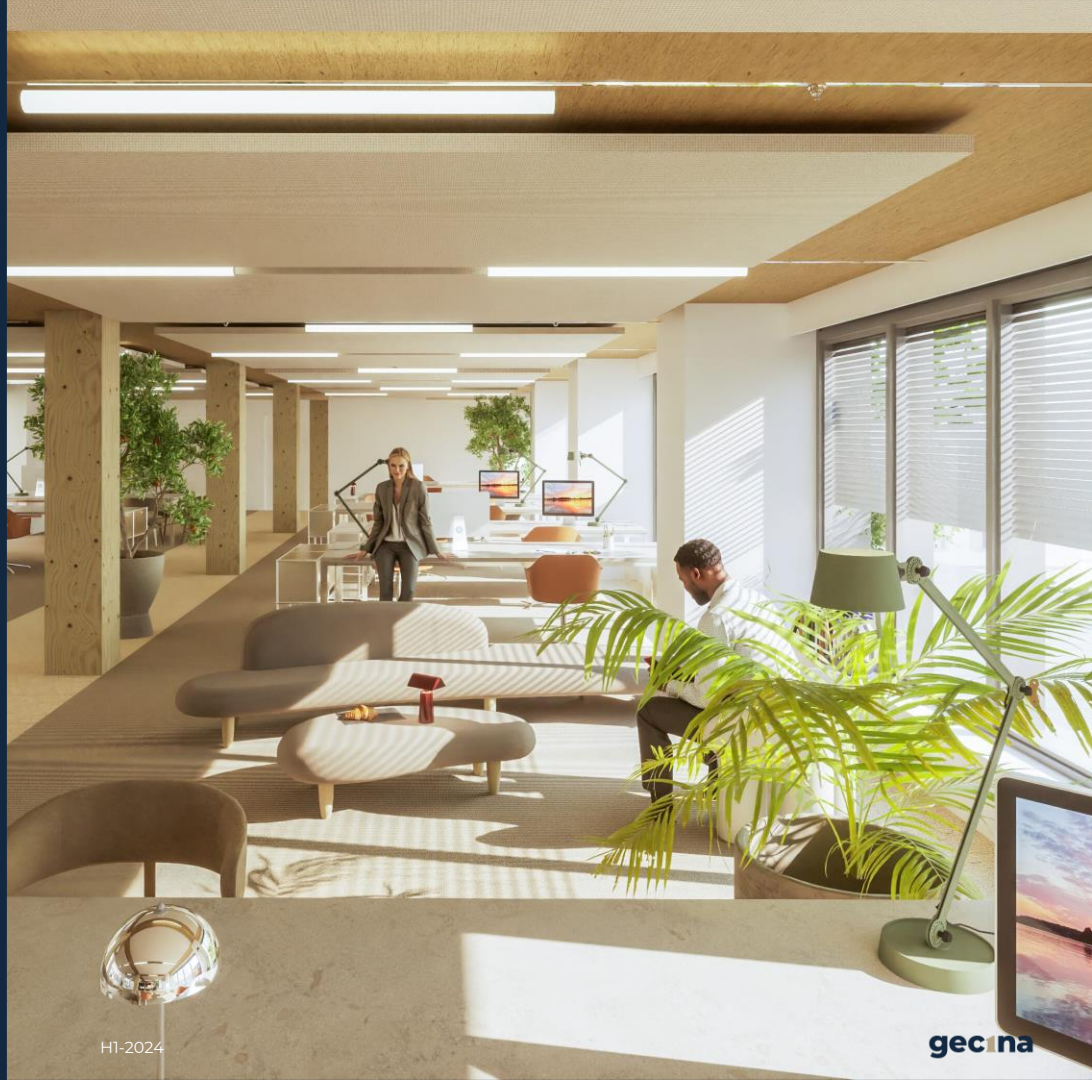




# 5.

## Leading KPIs

Recurring Net Income  
per share and Net Asset  
Value



# Multifactors driving strong **+8.4%** Recurring Net Income growth **per share**

Strong LfL  
(indexation, reversion, occupancy)

**+6.3%**

Positive contribution from the pipeline

**+€7m**

EBITDA margin  
(SG&A and services charges under control)

**+70bp**

Stable cost of drawn debt

**1.1%**

Financial expenses decrease  
(average net debt down by €800m)

**-€8m**



Strong balance sheet  
low leverage / long term hedging



Recurring Net Income

**€3.2**

per share in H1-24

**+8.4%**

Vs. H1 2023

# Net Asset Value: NTA stabilizing in H1-24

NAV NTA – stabilizing in H1  
after significant decline these past 2 years

Net Asset Value

NTA  
**€142**  
per share

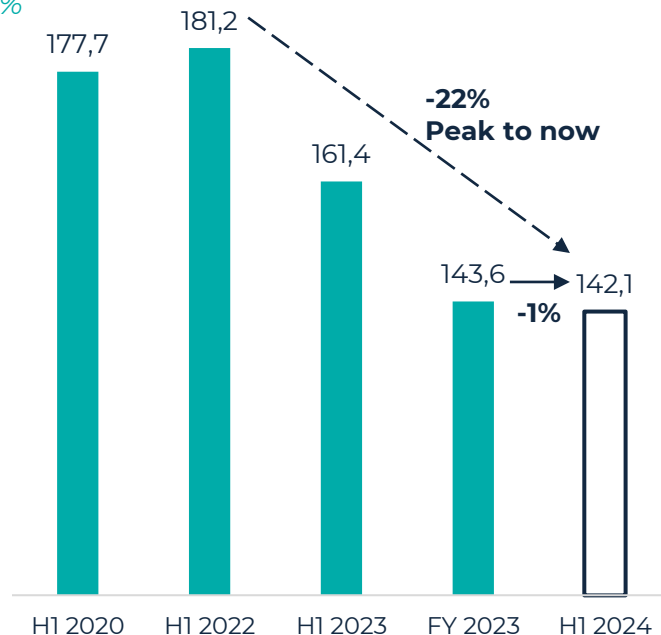
NDV **€149.5** (-0.4% in 6 months)

NRV **€156.5** (-1% in 6 months)

+Interim cash dividend paid in H1

**€2.65**  
per share

Peak to now -22%  
6 months -1%



# Third consecutive year of strong Recurring Net Income per share growth

Guidance confirmed

## Outperforming locations

*Decision taken to rationalize our portfolio towards the most central location 10 years ago bearing fruit, delivering sustainable outperformance*

## Grade A balance sheet

*Gecina built its balance sheet before interest rates went up offering room to now fund an accretive pipeline and opportunistic potential move*

## ESG-wise: Gecina involved since 2008

*Gecina involved in carbon emission reduction for more than 15 years, including ESG component in its prime offer for more than a decade*

## Promizing pipeline to deliver growth and value creation

*A significant growth potential now to be unlocked*

## New growth drivers being activated

*Operated residential and office supply to set organic outperformance potential for the years ahead*

**+5.5% to +6.5%**  
RNI growth  
expected in  
2024

**€6.35-€6.40**  
per share



# 6.

## Appendix



# H1-2024 P&L and Recurrent Net Income

In million euros	June 30, 23	June 30, 24	Change (%)
<b>Gross rental income</b>	<b>332.9</b>	<b>343.1</b>	<b>+3.1%</b>
<b>Net rental income</b>	<b>301.3</b>	<b>313.1</b>	<b>+3.9%</b>
Operating margin for other business	1.0	0.8	-25.7%
Services and other income (net)	1.9	0.5	-71.7%
Salaries and management costs	(39.7)	(39.4)	-0.8%
<b>EBITDA (recurring)</b>	<b>264.6</b>	<b>275.1</b>	<b>+4.0%</b>
Net financial expenses	(47.5)	(39.4)	-17.1%
<b>Recurrent gross income</b>	<b>217.0</b>	<b>235.7</b>	<b>+8.6%</b>
Recurrent net income from associates	1.1	1.3	+17.3%
Recurrent minority interests	(0.9)	(1.0)	+5.9%
Recurrent tax	(0.8)	(1.0)	+29.9%
<b>Recurrent net income (Group share) <sup>(1)</sup></b>	<b>216.5</b>	<b>235.1</b>	<b>+8.6%</b>
<b>Recurrent net income per share (Group share) in euros</b>	<b>2.93</b>	<b>3.18</b>	<b>+8.4%</b>
Gains from disposals	76.5	(0.1)	na
Change in fair value of properties	(862.9)	(133.1)	-84.6%
Depreciation and amortization	(5.7)	(5.4)	-6.0%
Change in value of financial instruments and debt	(12.0)	7.6	na
Others	(7.5)	(2.5)	-66.6%
<b>Net income (Group share) <sup>(2)</sup></b>	<b>(595.1)</b>	<b>101.5</b>	<b>na</b>
Average number of shares	73,832,958	73,914,585	+0.1%

<sup>(1)</sup>EBITDA excluding IFRIC 21 after deducting net financial expenses, recurring tax, minority interests, including income from associates and restated for certain non-recurring items

<sup>(2)</sup>Excluding IFRIC 21 effect

# H1-2024 Balance Sheet

ASSETS	Dec. 31,	June 30,	LIABILITIES	Dec. 31,	June 30,
<i>In million euros</i>	2023	2024	<i>In million euros</i>	2023	2024
<b>Non-current assets</b>	<b>17,174.9</b>	<b>17,169.2</b>	<b>Shareholders' equity</b>	<b>10,599.5</b>	<b>10,293.4</b>
Investment properties	15,153.5	14,833.6	Share capital	575.0	575.0
Buildings under redevelopment	1,398.4	1,722.3	Additional paid-in capital	3,307.6	3,307.6
Operating properties	81.8	81.8	Consolidated reserves	8,487.3	6,305.2
Other property, plant and equipment	9.3	9.6	Consolidated net income	(1,787.2)	89.5
Goodwil	165.8	165.8			
			<b>Capital and reserves attributable to owners of the parent</b>	<b>10,582.7</b>	<b>10,277.3</b>
Intangible assets	12.8	11.5	Non-controlling interests	16.7	16.1
Financial receivables on finance leases	32.8	29.5			
Financial fixed assets	51.2	38.2	<b>Non-current liabilities</b>	<b>6,051.0</b>	<b>5,585.3</b>
Investments in associates	86.7	79.9	Non-current financial <i>liabilities</i>	5,784.7	5,310.7
Non-current financial instruments	181.9	196.1	Non-current lease obligations	49.6	49.6
Deferred tax assets	0.9	0.9	Non-current financial instruments	123.9	131.2
			Non-current provisions	92.7	93.9
<b>Current assets</b>	<b>473.9</b>	<b>790.5</b>	<b>Current liabilities</b>	<b>998.3</b>	<b>2,081.0</b>
Properties for sale	184.7	231.0	Current financial debt	599.6	1,429.1
Trade receivables and related	35.4	55.8	Security deposits	86.4	87.3
Other receivables	82.9	91.3	Trade payables and related	185.6	170.0
Prepaid expenses	23.6	30.5	Current taxes due & other employee-related debt	58.0	108.5
Current financial instruments	3.6	4.3	Other current liabilities	68.7	286.1
Cash & cash equivalents	143.7	377.5			
<b>TOTAL ASSETS</b>	<b>17,648.7</b>	<b>17,959.8</b>	<b>TOTAL LIABILITIES</b>	<b>17,648.7</b>	<b>17,959.8</b>

## Portfolio value in H1 2024

Breakdown by segment	Appraised values		Net capitalisation rates*		Change on comparable basis	Average value per sq. m
	June 30, 2024	June 30, 2024	Dec 31, 2023	June 2024 vs. Dec 2023	June 30, 2024	
<b>In million euros</b>						
<b>Offices</b>	<b>13,551</b>	<b>5.2%</b>	<b>5.1%</b>	<b>+0.4%</b>	<b>9,922</b>	
<b>Central locations</b>	<b>11,672</b>	<b>4.5%</b>	<b>4.4%</b>	<b>+1.1%</b>	<b>13,996</b>	
-Paris City	9,695	4.2%	4.1%	+1.8%	16,476	
-Core Western Crescent	1,977	6.3%	6.0%	-2.3%	8,113	
<b>La Défense</b>	<b>947</b>	<b>8.3%</b>	<b>8.0%</b>	<b>-2.0%</b>	<b>6,470</b>	
<b>Other locations (Peri-Défense, Inner/outer rim, other regions)</b>	<b>932</b>	<b>10.0%</b>	<b>9.6%</b>	<b>-5.0%</b>	<b>2,605</b>	
<b>Residential</b>	<b>3,540</b>	<b>3.6%</b>	<b>3.4%</b>	<b>-0.3%</b>	<b>6,769</b>	
<b>Hotel &amp; financial lease</b>	<b>39</b>					
<b>Group Total</b>	<b>17,130</b>	<b>4.9%</b>	<b>4.8%</b>	<b>+0.2%</b>	<b>9,071</b>	

\* based on actual rents and not ERVs

Like-for-like portfolio value stabilized during H1 2024, despite very different trends observed between sub locations



## EPRA NAV indicators at end of June 2024

In €m	EPRA NRV Net Reinstatement Value	EPRA NTA Net Tangible Asset Value	EPRA NDV Net Disposal Value
IFRS Equity attributable to shareholders	10,277.3	10,277.3	10,277.3
Due dividends	195.8	195.8	195.8
Include / Exclude			
i) Hybrid instruments	-	-	-
<b>Diluted NAV</b>	<b>10,473.1</b>	<b>10,473.1</b>	<b>10,473.1</b>
Includes			
ii.a) Revaluation of IP (if IAS 40 cost option is used)	166.1	166.1	166.1
ii.b) Revaluation of IPUC (if IAS 40 cost option used)	-	-	-
ii.c) Revaluation of other non current investments	-	-	-
iii) Revaluation of tenant leases held as finance leases	0.4	0.4	0.4
iv) Revaluation of trading properties	-	-	-
<b>Diluted NAV at Fair Value</b>	<b>10,639.6</b>	<b>10,639.6</b>	<b>10,639.6</b>
Excludes			
v) Deferred tax in relation to fair value gains of IP	-	-	x
vi) Fair value of financial instruments	(69.2)	(69.2)	x
vii) Goodwill as result of deferred tax	-	-	-
viii) a) Goodwill as per the IFRS balance sheet	x	(165.8)	(165.8)
viii) b) Intangibles as per the IFRS balance sheet	x	(11.5)	x
Include			
ix) Fair value of fixed interest rate debt <sup>(1)</sup>	x	x	605.3
x) Revaluation of intangibles to fair value	-	x	x
xi) Real estate transfer tax	1,034.4	140.6	x
<b>EPRA NAV</b>	<b>11,604.7</b>	<b>10,533.7</b>	<b>11,079.2</b>
Fully diluted number of shares	74,132,098	74,132,098	74,132,098
<b>NAV per share</b>	<b>€156.5</b>	<b>€142.1</b>	<b>€149.5</b>

(1) Fixed rate debt has been fair valued based on the interest rate curve as of June 30, 2024

# Pipeline at H1-2024 in detail

Project	Location	Delivery date	Total space (sq.m)	Total Investment (1) (€m)	Allready Invest (2) (€m)	Still to Invest (€m)	Est. Yield on cost (4)	% Pre-let
Paris - 35 Capucines	Paris CBD	Q3-24	6,400	182				100%
Paris - Mondo	Paris CBD	Q3-24	30,100	387				100%
Paris - Icône	Paris CBD	Q1-25	13,500	210				12%
Paris - 27 Canal	Paris	Q2-25	15,300	124				-
Paris - Tour Gamma	Paris	Q1-27	19,200	214				-
Carreau de Neuilly	Western Crescent	Q2-27	36,300	465				-
<b>Total offices</b>			<b>120,800</b>	<b>1,582</b>	<b>1,207</b>	<b>375</b>	<b>5.6%</b>	<b>32%</b>
Paris - Wood'up	Paris	Q3-24	8,000	94				n.a
Paris - Dareau	Paris	Q3-24	5,500	52				n.a
Rueil - Arsenal	Rueil	Q3-24	6,000	47				n.a
Rueil - Doumer	Rueil	Q3-24	5,500	45				n.a
Bordeaux - Belvédère	Bordeaux	Q1-25	8,000	38				n.a
Garenne Colombes - Madera	La Garenne Colombes	Q1-25	4,900	42				n.a
Bordeaux - Brienne	Bordeaux	Q3-25	5,500	26				n.a
Paris - Glacière	Paris	Q3-25	800	10				n.a
Paris - Porte Brancion	Paris	Q1-25	2,100	16				n.a
Paris - Vouillé	Paris	Q1-25	2,400	24				n.a
Paris - Lourmel	Paris	Q2-25	1,600	17				n.a
<b>Total residential</b>			<b>50,300</b>	<b>411</b>	<b>350</b>	<b>61</b>	<b>3.8%</b>	
<b>Total committed projects</b>			<b>171,100</b>	<b>1,993</b>	<b>1,556 (3)</b>	<b>437</b>	<b>5.2%</b>	
<b>Controlled &amp; Certain offices</b>			<b>46,900</b>	<b>540</b>	<b>317</b>	<b>223</b>	<b>6.0%</b>	
<b>Total residential</b>			<b>4,200</b>	<b>31</b>	<b>0</b>	<b>31</b>	<b>4.5%</b>	
<b>Total Controlled &amp; Certain</b>			<b>51,100</b>	<b>571</b>	<b>317</b>	<b>254</b>	<b>5.9%</b>	
<b>Total Committed + Controlled &amp; Certain</b>			<b>222,200</b>	<b>2,564</b>	<b>1,873</b>	<b>691</b>	<b>5.4%</b>	
<b>Total Controlled &amp; likely</b>			<b>48,500</b>	<b>141</b>	<b>57</b>	<b>84</b>	<b>5.7%</b>	
<b>TOTAL PIPELINE</b>			<b>270,700</b>	<b>2,705</b>	<b>1,930</b>	<b>775</b>	<b>5.4%</b>	

(1) Total investment for the committed pipeline = latest appraisal value from when the project started up + total build costs. For the controlled pipeline = latest appraisal to date + operation's estimated costs

(2) Includes the value of plots and existing buildings for redevelopments

(3) Committed pipeline is valued at €1,668m at H1-2024, this suggesting already book value creation is c.€112m

(4) Yield on cost is calculated using either the contracted rents when pre-let or the mandate given to brokers for committed projects. For others, if no mandate is ongoing, assumptions retained are based on internal assumptions

## Financial ratios & covenants

	31/12/2023	30/06/2024
Gross financial debt (€ million) <sup>(1)</sup>	6,380	6,736
Net financial debt (€ million) <sup>(2)</sup>	6,236	6,359
Gross nominal debt (€ million) <sup>(1)</sup>	6,445	6,835
Unused credit lines (€ million)	4,535	4,615
Average maturity of debt (in years, adjusted for unused credit lines)	7.4	7.1
LTV (excluding duties)	36.5%	37.1%
LTV (including duties)	34.4%	35.0%
ICR	5.9x	6.7x
Secured debt / Properties	0%	0%

(1) Gross financial debt (excluding fair value related to Eurosic's debt) = Gross nominal debt + impact of the recognition of bonds at amortized cost + accrued interest not yet due + miscellaneous.

(2) Excluding fair value related to Eurosic's debt, €6,362 million including those items.

Ratios	Covenant	30/06/2024
LTV Net debt/revalued block value of property holding (excluding duties)	< 60%	37.1%
ICR EBITDA / net financial expenses	> 2.0x	6.7x
Outstanding secured debt/revalued block value of property holding (excluding duties)	< 25%	0.0%
Revalued block value of property holding (excluding duties), in € billion	> 6.0	17.1

## Annualized rent at end of June 2024

Annualized rents			
In €m	June 30, 2024	Dec 31, 2023	June 30, 2023
Offices	546	534	515
Traditional residential	104	106	108
Student residences	26	26	22
<b>Total</b>	<b>675</b>	<b>666</b>	<b>645</b>

Annualized rental income is up +€9m versus December 31, 2023, primarily reflecting higher like-for-like rents (+€8m) and the delivery of buildings in the first half of the year (+€5m), offset by disposals (–€1m) and the release of assets for redevelopment (–€3m).

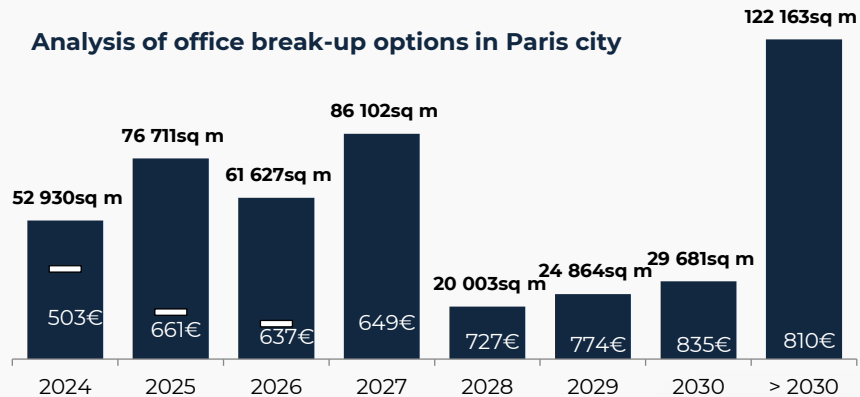
€22m of this annualized rental income came from assets intended to be vacated ahead for redevelopment.

These figures do not include additional rents embedded through committed and controlled pipelines, that could account for more than €120-140m headline rents.

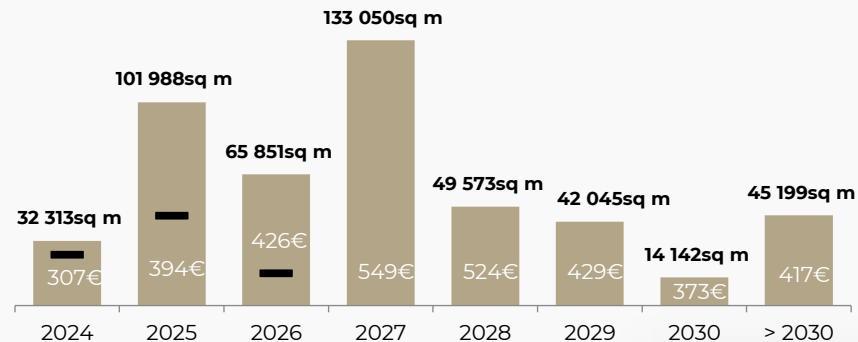


# Rental schedule in detail

## Analysis of office break-up options in Paris city



## Analysis of office break-up options outside of Paris city



## Upcoming break-up options

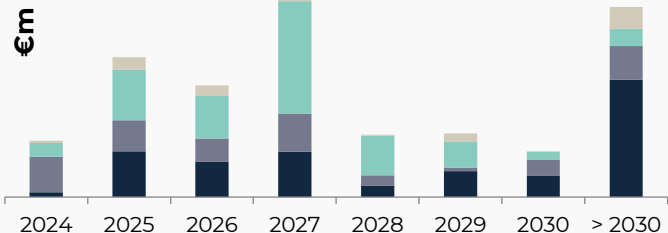
Average break-up  
4,2 y

Break-up options  
other areas

Break-up options  
Western Crescent

Break-up options  
rest of Paris

Break-up options  
Paris CBD & 5-6-7



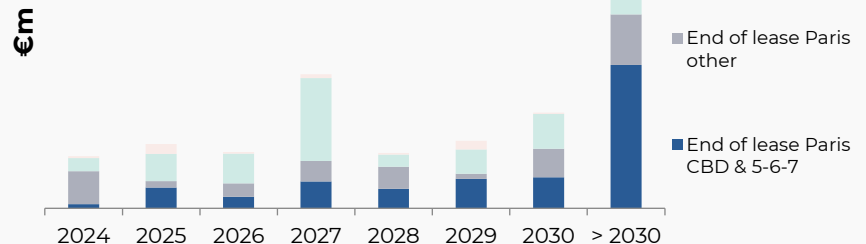
## Upcoming end of lease

Average end-lease  
5,3 y

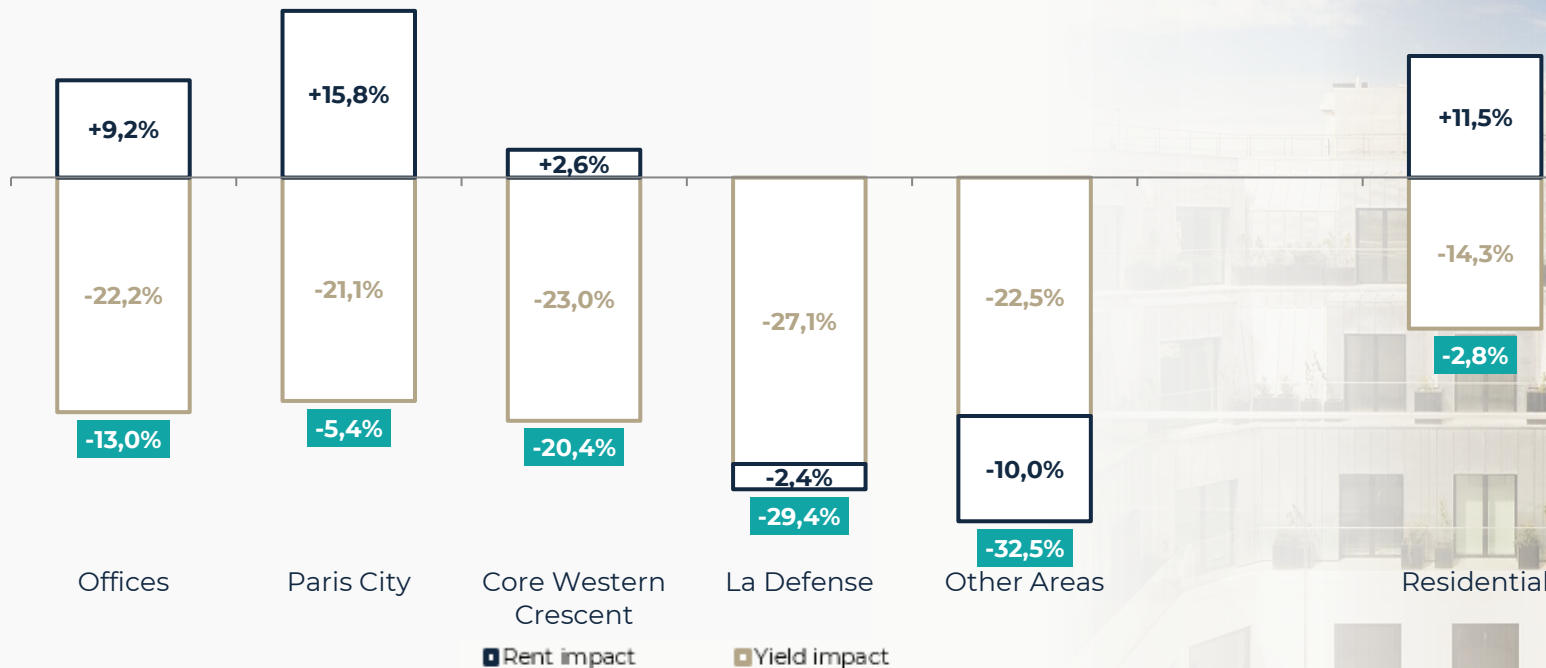
End of lease others

End of lease Paris  
other

End of lease Paris  
CBD & 5-6-7

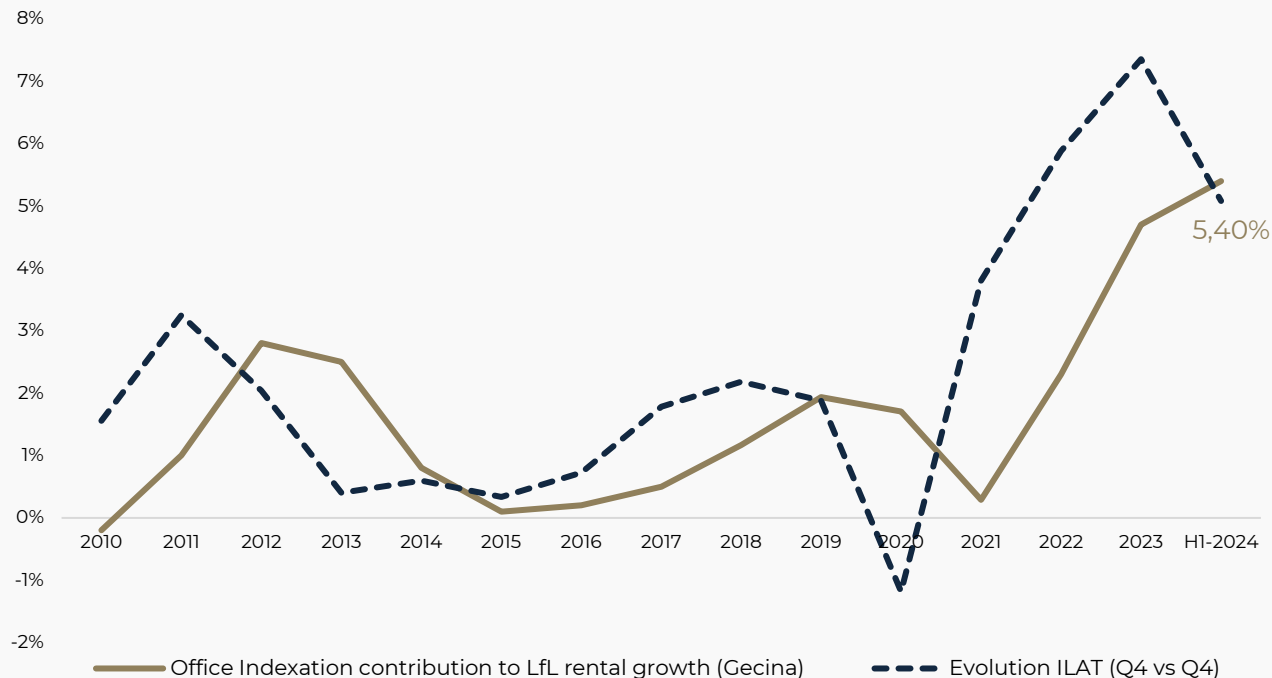


# LfL valuation 36 months – Peak to now



## Indexation contribution to LfL

As following ILAT trends for offices with a lag effect



### ILAT composition:

- 50% CPI
- 25% France GPD growth
- 25% Construction Cost Index

**Gecina indexation follow ILAT trajectory with a lag effect**

# Undisputed access to all funding sources in 2024

Opportunistic debt raising achievements, enhancing liquidity & refinancing schedule

**€1.0bn**  
financing  
raised /  
renewed

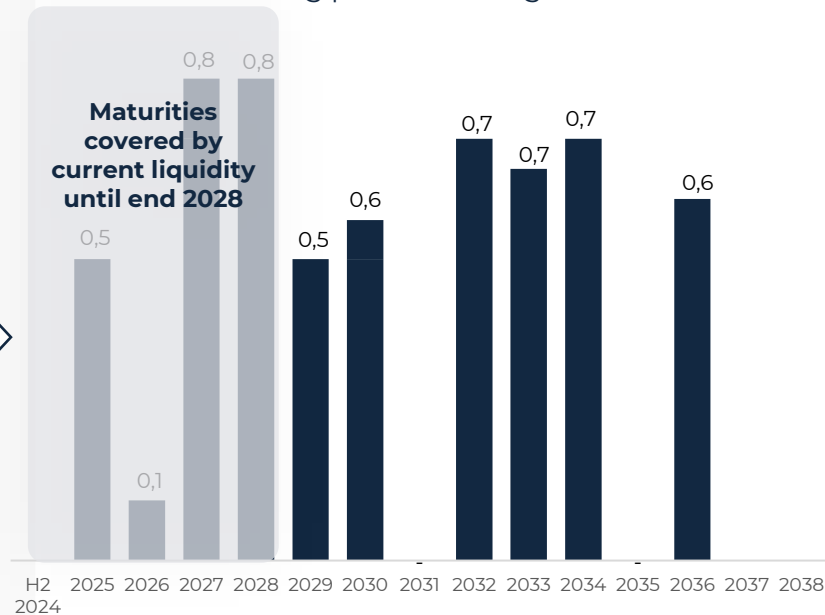
**Long term partnerships with our  
banking partners**

**€1.0bn** (undrawn credit lines) renewed YTD  
Average maturity **7 years**



**€4.1 bn**  
**net liquidity**

Covering financing maturities until 2028  
& securing potential margin level ahead





# Strong hedging position as at H1 24, providing visibility for cashflow growth ahead

## Solid hedging position maintained <sup>(1)</sup>

% of debt hedged (at H1-24 vs. Dec-23)<sup>(1)</sup>

## ... & largely secured before interest rates increase

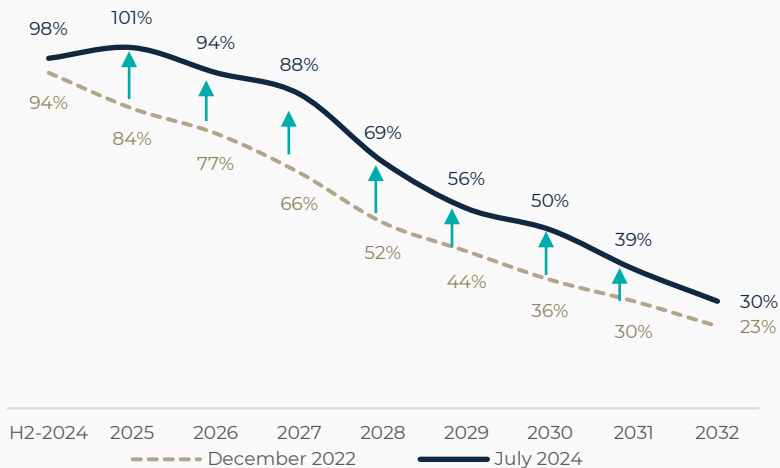
Breakdown of hedging instruments before/after interest rates hike<sup>(1)</sup>

**84%**

In average for **4.5** years  
(H1 2024-2029)

**c.100%**

In average for **1.5** years  
(H1 2024-2026)









% of current hedging signed before  
Jan 22

**84%**

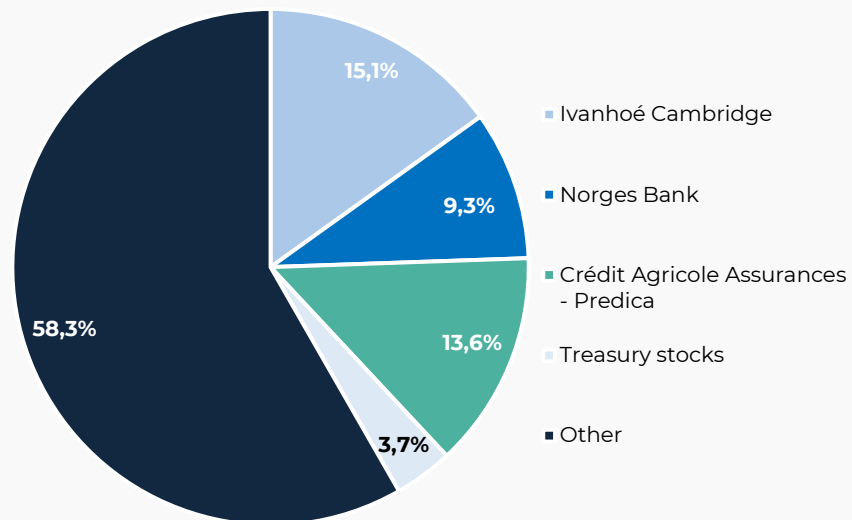
Average cost of debt in 2024

**1.1%**  
(1.5% all in)

# An extra financial performance largely awarded

	ESG topics analyzed	Score 2023	Ranking
	Environmental targets, action plans and performance	<b>96/100</b>	#1 Europe (amongst 100)
	Governance Social responsibility of products Human resources	Low risk	Within the top 30%
	Governance Human capital Environmental performance	AAA	Within the top 20% worldwide
	CO <sub>2</sub> and energy performance, targets, actions plans and risk management	A	Within the top 1.5% worldwide
	The first climate-oriented index (Euronext) within the CAC family		
	Gecina part of the CAC 40 ESG index (Euronext) composed of 40 stocks, selected on ESG criterias		

## Number of shares and shareholding structure at end of June 2024



	June 30, 23	Dec 31, 23	June 30, 24
Number of shares issued	76,623,192	76,670,861	76,670,861
Stock-options	224,353	221,453	269,613
Treasury stock	(2,790,234)	(2,790,634)	(2,808,376)
Diluted number of shares	74,057,311	74,101,680	74,132,098
Average number of shares	73,832,958	73,848,175	73,914,585
Diluted average number of shares	74,057,311	74,069,628	74,184,198

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