

**Third Supplement dated 26 April 2023  
to the Base Prospectus dated 17 June 2022**



**GECINA**

(A *société anonyme* established under the laws of the Republic of France)

**Euro 8,000,000,000  
Euro Medium Term Note Programme**

This third supplement (the **Third Supplement**) is supplemental to, and should be read in conjunction with, the base prospectus dated 17 June 2022 which was granted the approval no. 22-226 on 17 June 2022 by the *Autorité des Marchés Financiers* (the **AMF**) as supplemented by its first supplement dated 24 October 2022 which was granted the approval no. 22-422 on 24 October 2022 by the AMF (the **First Supplement**) and by its second supplement dated 3 March 2023 which was granted the approval no. 23-061 on 3 March 2023 by the AMF (the **Second Supplement**) (together, the **Base Prospectus**), prepared by Gecina (the **Issuer** or **Gecina**) with respect to its Euro 8,000,000,000 Euro Medium Term Note Programme (the **Programme**).

The Base Prospectus as supplemented constitutes a base prospectus in accordance with Article 8 of Regulation (EU) 2017/1129, as amended or superseded (the **Prospectus Regulation**).

Application has been made for approval of this Third Supplement to the AMF in its capacity as competent authority pursuant to the Prospectus Regulation.

Unless the context otherwise requires, terms defined in the Base Prospectus shall have the same meanings when used in this Third Supplement.

To the extent that there is any inconsistency between (a) any statement in this Third Supplement and (b) any other statement in, or incorporated by reference in, the Base Prospectus, the statement in (a) above will prevail.

This Third Supplement has been prepared pursuant to Article 23.1 of the Prospectus Regulation, for the purposes of giving information which amends or is additional to the information already contained in the Base Prospectus.

This Third Supplement has been prepared for the purposes of:

- incorporating recent events in connection with the Issuer, in particular the press releases dated 20 April 2023 relating, respectively, to the first quarter 2023 results of the Issuer and to the resolutions approved by the Ordinary General Meeting of the Issuer; and
- updating paragraphs (2) and (3) of the “General Information” section of the Base Prospectus.

Copies of this Third Supplement, the Second Supplement, the First Supplement, the Base Prospectus and any documents incorporated by reference therein will be available on the websites of (a) the AMF ([www.amf-france.org](http://www.amf-france.org)) and (b) the Issuer ([www.gecina.fr](http://www.gecina.fr)).

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## RECENT DEVELOPMENTS

The section entitled “Recent Developments” on pages 91 to 96 of the Base Prospectus is amended as follows:

- The following paragraphs are added on page 91 of the Base Prospectus:

Paris, April 20, 2023

### Business at March 31, 2023

#### Sustained revenue growth

- Gross rental income up +8.7% year-on-year, and +7.3% like-for-like (vs. +4.4% for FY 2022)
- Occupancy rate up +280bp in 12 months, to nearly 95%
- First-quarter releasing spread of over +30% for offices in Paris (+7% overall) and +11% for residential
- Increase in indexation’s contribution to like-for-like rental income growth (to +4.2% vs. +2.1% in 2022)
- Pipeline’s positive net contribution to rental income
- €147m of sales completed or secured, +6% higher than the latest appraisals
- Group’s solid financial position confirmed with several financing facilities raised or renewed during the first quarter, confirming good access to bank and bond liquidity
- 2023 recurrent net income per share target confirmed at €5.80 to €5.90

#### Increase in the occupancy rate

- Average financial occupancy rate progressing (+280bp year-on-year and +340bp for offices), reflecting active demand for Gecina’s assets in central sectors, as well as the improvement in residential letting processes

#### Significant rental reversion captured, particularly at the heart of Paris

- Office rental reversion of over +30% for Paris City and +7% overall since the start of the year
- Positive rental reversion progressing since the start of 2022 for residential, with +11% on average for the first quarter

#### Growing contribution by rent indexation

- Rent indexation reflected in like-for-like growth as leases pass their anniversary dates
- Contribution of around +4.2% for the first quarter (vs +2.1% for 2022)

#### €147m of sales completed or secured (under preliminary agreements) since the start of the year

- With a premium of +6.4% versus the latest appraisal values for Gecina’s two asset classes
- More than 70% of the disposals outside of Paris

#### Pipeline’s positive net contribution to rental income

- Net rental contribution of +€4m, reflecting the impact of the deliveries of the 11ve building in Paris’ Central Business District and 157-CdG in Neuilly in 2022 (both fully let), offsetting the Icône-Marbeuf (Paris-CBD) and Flandre (Paris) assets vacated to be redeveloped

#### Liability structure adapted and robust, ensuring good visibility in an uncertain environment

- €175m of responsible credit lines set up or renewed during the quarter, with an average term of seven years and a margin that is consistent with the previous lines
- Cost of debt 90% hedged through to 2025 and nearly 80% on average through to 2028
- Surplus liquidity currently covering all of the maturities for drawn debt through to 2027

## 2023 guidance confirmed

- Recurrent net income (Group share) is expected to reach **€5.80 to €5.90** per share in 2023, up **+4.3% to +6.1%**.

**Gross rental income** of €167m, up +7% like-for-like  
(vs. +4.4% at end-2022)

Gross rental income In million euros	Mar 31, 2022	Mar 31, 2023	Change (%)	
			Current basis	Like-for-like
<b>Offices</b>	<b>121.2</b>	<b>133.2</b>	<b>+9.8%</b>	<b>+7.9%</b>
Traditional residential	26.7	27.7	+3.9%	+4.7%
Student residences	5.4	5.8	+6.6%	+6.6%
<b>Total gross rental income</b>	<b>153.3</b>	<b>166.7</b>	<b>+8.7%</b>	<b>+7.3%</b>

**Like-for-like**, the acceleration in performance exceeded the levels reported at end-2022, with rental income growth of +7.3% overall (vs. +4.4% at end-2022) and +7.9% for offices (vs. +4.6% at end-2022).

All of the components contributing to like-for-like rental income growth during this first quarter are trending up, across all Gecina's business lines.

- **The impact of the increase in the occupancy rate across all asset classes** contributed +1.7% to like-for-like growth, benefiting from the strong upturn in transactions in 2022. With the occupancy rate gradually improving in 2022, and particularly during the second half of the year, the base effect is expected to mechanically ease slightly over the second half of 2023.
- **The gradual impacts of the acceleration in indexation** contributed +4.2%. As expected, this impact gradually contributed to like-for-like rental trends as leases were indexed after reaching their anniversary dates.
- **Rental reversion captured** for both offices and residential. The capturing of this reversion and certain compensation for departures contributed +1.4% to organic rental income growth.

**On a current basis**, rental income is up by nearly +9%, benefiting from not only the robust like-for-like rental performance, as explained above, but also the pipeline's strong net rental contribution, particularly following two major deliveries of office buildings in 2022 in Paris and Neuilly.

- **Offices**: positive trends confirmed for central sectors

Gross rental income - Offices In million euros	Mar 31, 2022	Mar 31, 2023	Change (%)	
			Current basis	Like-for-like
<b>Offices</b>	<b>121.2</b>	<b>133.2</b>	<b>+9.8%</b>	<b>+7.9%</b>
<b>Central areas</b> (Paris, Neuilly, Southern Loop)	<b>88.9</b>	<b>97.1</b>	<b>+9.2%</b>	<b>+6.1%</b>
Paris City	71.2	77.6	+8.9%	+6.6%
- Paris CBD & 5-6-7	43.7	49.7	+13.5%	+5.7%
- Paris - Other	27.5	27.9	+1.7%	+7.9%
Core Western Crescent	17.7	19.5	+10.3%	+4.0%
<b>La Défense</b>	<b>15.1</b>	<b>17.5</b>	<b>+15.9%</b>	<b>+15.9%</b>
<b>Other locations</b> (Peri-Défense, Inner / Outer Rims, Other regions)	<b>17.2</b>	<b>18.5</b>	<b>+7.8%</b>	<b>+9.1%</b>

### **Rental reversion captured**, continuing to reach over +30% in Paris for the first quarter

Since the start of the year, Gecina has **let, relet or renegotiated more than 32,000 sq.m**, representing nearly €17m of headline rent. This robust trend follows on from 2022, with a clear outperformance by the most central sectors.

- **Nearly two thirds of these transactions concern relettings or renewals** of leases, with around half (in terms of rental value) located **at the heart of Paris City, where +31% reversion was captured on average**, building on the progress from 2022. However, the remaining transactions (particularly in Peri-Défense) recorded negative reversion, taking the average rental reversion captured on these operations to +7%.

- The remaining third concern new leases signed for buildings that were vacant, under development or delivered recently.

#### Further progress with the occupancy rate

The **average financial occupancy rate** for offices is up **+340bp** to **94.5%** (vs. 91.1% at end-March 2022), reflecting the continued improvement in the occupancy of our buildings throughout 2022.

This improvement concerns all of the region's commercial sectors, and particularly La Défense, where it reached 98%, benefiting from the expected arrival of the final tenants in the Carré Michelet building midway through the second half of 2022.

#### Acceleration in like-for-like growth, confirming a positive trend for 2023

**Like-for-like office rental income growth came to +7.9% year-on-year (vs. +4.6% at end-2022)**, benefiting from an improvement in the occupancy rate across our buildings for +1.9%, as well as a positive indexation effect which is continuing to ramp up (+4.8%), passing on the return of an inflationary context, as well as the impact of the positive reversion captured in the last few years.

- **In the most central sectors (85% of Gecina's office portfolio)** in Paris City, Neuilly-Levallois and Boulogne-Issy, like-for-like rental income growth came to **+6.1%**, benefiting from:
  - o an improvement in the occupancy rate (+0.3%)
  - o a positive level of indexation (+4.4%), which will become stronger over the coming quarters
  - o and other effects mainly including positive rental reversion (+1.4%)
- **On the La Défense market (8% of the Group's office portfolio)**, Gecina's rental income is up **+15.9%** like-for-like:
  - o Two thirds of this performance factor in a significant increase in the occupancy rate for the Group's buildings, resulting from the major transactions secured recently on buildings that were previously vacant (Carré Michelet, Adamas)
  - o The remaining third is linked to indexation
  - o Reversion did not have any impact on this sector

**Rental income growth on a current basis** came to nearly +10% for offices, reflecting the impact of the pipeline's positive net contribution (+€4m net of tenant departures from buildings to be redeveloped), notably taking into account the delivery of the 11ve building in Paris' Central Business District during the second half of 2022 and 157-CDG in Neuilly, which are both fully let, largely offsetting the buildings vacated and currently being redeveloped (Icône-Marbeuf and Flandre in Paris).

#### ➤ **Residential**: reversion potential confirmed and excellent level of operational activity

Gross rental income In million euros	Mar 31, 2022	Mar 31, 2023	Change (%)	
			Current basis	Like-for-like
<b>Residential</b>	<b>32.1</b>	<b>33.5</b>	<b>+4.4%</b>	<b>+5.1%</b>
Traditional residential	26.7	27.7	+3.9%	+4.7%
Student residences	5.4	5.8	+6.6%	+6.6%

#### **YouFirst Residence (traditional residential)**: acceleration in operational performance levels

**Like-for-like**, rental income for traditional residential properties is up **+4.7%**, marking an acceleration compared with the end of 2022 (+2.0%), under the impact of **indexation** that is gradually taking shape (+2.4%), as well as a moderate increase in **occupancy levels** and rental **reversion** that is ramping up (+1.7%). Rents for new arrivals are around **+11%** higher than levels for the previous tenants on average since the start of the year. This performance has been achieved thanks to Gecina's ability to continuously adapt its rental offering to the needs of its clients and especially young professionals.

**On a current basis**, rental income is up +3.9%, slightly lower than the like-for-like performance, reflecting the impact of the few disposals completed since the start of 2022.

### YouFirst Campus (student residences): strong upturn in activity

**Rental income from student residences** shows a significant like-for-like increase of +6.6%, linked primarily to the high level of positive reversion rapidly captured thanks to the quick rotation of tenants with this type of product.

### Occupancy rate: continued progress since the start of 2022

Average financial occupancy rate - Offices	Mar 31, 2022	Jun 30, 2022	Sep 30, 2022	Dec 31, 2022	Mar 31, 2023
<b>Offices</b>	91.1%	91.8%	92.3%	92.8%	<b>94.5%</b>
Central areas	93.2%	93.3%	93.3%	93.6%	94.5%
La Défense	82.8%	86.0%	88.7%	91.2%	97.9%
Other locations	89.0%	89.9%	90.3%	90.5%	91.4%
Traditional residential	96.9%	96.8%	96.5%	96.7%	<b>97.1%</b>
Student residences	92.6%	86.3%	82.7%	86.0%	<b>93.4%</b>
<b>Group total</b>	<b>92.0%</b>	<b>92.3%</b>	<b>92.5%</b>	<b>93.1%</b>	<b>94.9%</b>

The Group's **average financial occupancy rate** has progressed each quarter for over a year and is now close to 95%, up +280bp from end-March 2022, and +180bp higher than the end-2022 average occupancy rate.

**For offices**, the average occupancy rate reached **94.5%**, moving closer to a normalized level. This rate is up **+340bp year-on-year**, reflecting the robust rental trends observed on Gecina's markets since 2021.

### Sales: €147m completed or under preliminary agreements, achieving premiums versus the latest appraisals

Since the start of the year, Gecina has completed or secured **€147m** of sales, **with an average premium of +6.4%** versus the latest appraisal values.

- **€28m were already completed** during the first quarter, primarily through a fully occupied commercial building in Paris' Central Business District, as well as vacant unit-based residential sales.
- **€118m of sales are currently subject to preliminary agreements**, and primarily concern block residential sales, with part including vacant unit-based residential sales, as well as a commercial asset.

60% of these sales concern residential assets and nearly 75% are located outside of Paris.

### Solid balance sheet: liquidity further strengthened during the first quarter

Ratios	Covenant	Dec 31, 2022
Loan to value (block, excl. duties)	< 60%	35.7%
Loan to value (block, incl. duties)		33.7%
EBITDA / net financial expenses	> 2.0x	5.6x
Outstanding secured debt / net asset value of portfolio (block, excl. duties)	< 25%	-
Net asset value of portfolio (block, excl. duties) in billion euros	> 6.0	20.1

### Liquidity further strengthened over the long term, covering maturities through to 2027

During the first quarter, the Group further strengthened its liquidity position with:

- Nearly €175m of credit lines set up, including part with a new European bank, with a maturity of seven years...
- ... renewing ahead of schedule €130m due to mature in 2024 based on equivalent financial conditions (margin)

Since the start of 2022, Gecina has therefore set up nearly €2.0bn of new credit lines, which are undrawn, with an average maturity of seven years.

At end-March, Gecina had €4.9bn of liquidity (primarily undrawn credit lines). Available liquidity net of short-term financing represents €3.1bn, higher than the Group's financial policy, which requires a minimum of €2.0bn, making it possible to date to cover the bond maturities through to 2027.

#### **Cost of debt 90% hedged on average through to 2025, with 80% through to end-2028<sup>1</sup>**

In terms of the sensitivity of the Group's average cost of debt, Gecina's rate hedging policy stands out through the long maturity of its hedging instruments (7 years), making it possible to sustainably protect the average cost of debt.

**From 2023 to 2025, around 90% of debt is hedged on average** against changes in the Euribor. The Group's hedging policy is also aligned with a longer timeframe, with nearly **80% of debt hedged on average through to the end of 2028<sup>1</sup>**.

**Outlook and guidance:** 2023 recurrent net income growth of +4% to +6% expected (between €5.80 and €5.90)

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The results published at end-2022 and the trends still observed during the first quarter reflect the very good level of the rental markets in Gecina's preferred sectors. This robust operational performance is being further strengthened by the gradual upturn in indexation.

The pipeline's positive contribution to recurrent net income growth is expected to ramp up, with the major building deliveries in 2022 and 2023, further strengthening Gecina's confidence.

Lastly, Gecina's long debt maturity and active rate hedging policy will enable it to limit the impact of interest rate rises on the Group's financial expenses in 2023.

In a context that therefore requires a cautious approach, Gecina expects **recurrent net income (Group share) to reach €5.80 to €5.90 per share in 2023**, with growth of between **+4.3% and +6.1%**.

Paris, April 20, 2023

### **All of the resolutions approved by the Ordinary General Meeting**

- **Dividend of 5.30 euros**
- **New composition of the Board of Directors**

The Ordinary General Meeting on April 20, 2023, chaired by Mr Jérôme Brunel, approved all of the resolutions, including the **payment of a dividend of 5.30 euros per share for 2022**. A 50% interim dividend, representing 2.65 euros per share, was paid out previously on March 8. The balance on the dividend, representing 2.65 euros per share, will have an ex-dividend date of July 3, 2023 and will be paid on July 5, 2023.

This General Meeting also ratified the reappointment of Ms Dominique Dudan and the company Predica, represented by Mr Matthieu Lance, as directors, as well as the appointment of Mr Beñat Ortega as a director.

The terms of office of Ms Dominique Dudan, the company Predica and Mr Beñat Ortega as directors will run for four years through to the end of the General Meeting convened to approve the financial statements for 2026.

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<sup>1</sup> Based on the volume of debt at end-December 2022

## **New composition of the Board of Directors**

Following the General Meeting, the Board of Directors is made up of 11 members, with 63% independent directors based on the independence criteria from the AFEP-MEDEF Code and 45% women directors.

The composition of the Board of Directors is as follows:

- Mr Jérôme Brunel (\*), Chairman
- Mr Beñat Ortega, Chief Executive Officer
- Ms Laurence Danon Arnaud (\*)
- Ms Dominique Dudan (\*)
- Ms Gabrielle Gauthey (\*)
- Mr Claude Gendron
- Ivanhoé Cambridge Inc., represented by Mr Karim Habra
- Ms Carole Le Gall (\*)
- Predica, represented by Mr Matthieu Lance
- Ms Inès Reinmann Toper (\*)
- Mr Jacques Stern (\*)

(\*) Independent directors

## **Composition of the Committees**

The composition of the Board of Directors' Committees remains unchanged following the General Meeting.

Audit and Risks Committee (six directors, including four independent directors)

- Jacques Stern (\*), Chairman
- Laurence Danon Arnaud (\*)
- Gabrielle Gauthey (\*)
- Claude Gendron
- Matthieu Lance, permanent representative of Predica
- Inès Reinmann Toper (\*)

Governance, Appointments and Compensation Committee (three directors, including two independent directors)

- Dominique Dudan (\*), Chairwoman
- Gabrielle Gauthey (\*)
- Claude Gendron

Strategic and Investment Committee (four directors, including two independent directors)

- Karim Habra, permanent representative of Ivanhoé Cambridge Inc., Chairman
- Jérôme Brunel (\*)
- Matthieu Lance, permanent representative of Predica
- Jacques Stern (\*)

Corporate Social Responsibility (CSR) Committee (three directors, all independent)

- Gabrielle Gauthey (\*), Chairwoman
- Laurence Danon Arnaud (\*)
- Carole Le Gall (\*)

Compliance and Ethics Committee (three directors, all independent)

- Inès Reinmann Toper (\*), Chairwoman
- Dominique Dudan (\*)
- Carole Le Gall (\*)

(\*) Independent directors



## GENERAL INFORMATION

The section entitled “**General Information**” on pages 97 to 99 of the Base Prospectus is amended as follows:

- the paragraph (2) on page 97 of the Base Prospectus is deleted in its entirety and replaced by the following:

“(2) *Corporate Authorisation*

Any issuance of Notes under the Programme, to the extent that such Notes constitute *obligations* under French law, requires the prior authorisation of the Board of Directors (*Conseil d’administration*) of the Issuer, which may delegate its powers to any person of its choice pursuant to Article L. 228-40 of the French *Code de commerce*. The applicable authorisation and delegation will be mentioned in the relevant Final Terms. Any issue of Notes, to the extent that such Notes do not constitute *obligations*, will fall within the general powers of the *Directeur Général* of the Issuer.

On 15 February 2023, the Board of Directors (*Conseil d’administration*) of the Issuer authorised, for a period of one year, the issuance of Notes for (i) a maximum aggregate amount of Euro 1,200,000,000 and (ii) an additional maximum aggregate amount of Euro 500,000,000 for Notes having an initial maturity less than or equal to twenty-four months.

- the paragraph (3) on page 97 of the Base Prospectus is deleted in its entirety and replaced by the following:

“(3) *No Significant Change in the Financial Position or Financial Performance of the Issuer*

There has been no significant change in the financial position or financial performance of the Issuer or of the Group since 31 March 2023.”

- the declaration set out in paragraph (16) entitled “*Conflicts of interests*” on page 99 of the Base Prospectus is reiterated as at the date of this Third Supplement.

## PERSON RESPONSIBLE FOR THE THIRD SUPPLEMENT

### Person assuming responsibility for this Third Supplement

Mr. Nicolas Dutreuil, *Directeur Général Adjoint en charge des Finances*

### Declaration by person responsible for this Third Supplement

I hereby certify that the information contained in this Third Supplement is, to the best of my knowledge, in accordance with the facts and contains no omission likely to affect its import.

Paris, 26 April 2023

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Duly represented by:

Mr. Nicolas Dutreuil, *Directeur Général Adjoint en charge des Finances*



This Third Supplement has been approved on 26 April 2023 by the AMF, in its capacity as competent authority under Regulation (EU) 2017/1129, as amended.

The AMF has approved this Third Supplement after having verified that the information it contains is complete, coherent and comprehensible within the meaning of Regulation (EU) 2017/1129, as amended.

This approval is not a favourable opinion on the Issuer and on the quality of the Notes described in this Third Supplement. Investors should make their own assessment of the opportunity to invest in such Notes.

This Third Supplement has received the following approval number: 23-131.