

**First Supplement dated 18 April 2019  
to the Base Prospectus dated 28 February 2019**



**GECINA**

(A *société anonyme* established under the laws of the Republic of France)

**€8,000,000,000**

**Euro Medium Term Note Programme**

This first supplement (the **First Supplement**) constitutes a first supplement to and must be read in conjunction with the Base Prospectus dated 28 February 2019 which received visa no. 19-067 on 28 February 2019 by the *Autorité des Marchés Financiers* (the **AMF**) (the **Base Prospectus**) prepared by Gecina (the **Issuer** or **Gecina**) with respect to its €8,000,000,000 Euro Medium Term Note Programme (the **Programme**). The Base Prospectus as supplemented constitutes a base prospectus for the purposes of Article 5.4 of Directive 2003/71/EC, as amended or superseded, on the prospectus to be published when securities are offered to the public or admitted to trading (the **Prospectus Directive**).

Terms defined in the Base Prospectus shall have the same meanings when used in this First Supplement.

Application has been made for approval of this First Supplement to the AMF in its capacity as competent authority pursuant to Article 212-2 of its General Regulations (*Règlement Général*) which implements the Prospectus Directive in France.

This First Supplement has been prepared pursuant to Article 16.1 of the Prospectus Directive and Article 212-25 of the AMF General Regulations (*Règlement Général*) for the purposes of incorporating recent events in connection with the Issuer.

To the extent that there is any inconsistency between (a) any statement in this First Supplement and (b) any other statement in, or incorporated by reference in, the Base Prospectus, the statement in (a) above will prevail.

Copies of this First Supplement, the Base Prospectus and any documents incorporated by reference therein will be available on the websites of (a) the AMF ([www.amf-france.org](http://www.amf-france.org)) and (b) the Issuer ([www.gecina.fr](http://www.gecina.fr)) and may be obtained, free of charge, during normal business hours on any weekday (Saturdays, Sundays and public holidays excepted) at the registered office of the Issuer, and at the specified offices of the Paying Agent.

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The following section “Recent Developments” is added before the section “Taxation” on page 61 of the Base Prospectus:

## RECENT DEVELOPMENTS

### 1. Recent press releases

#### Paris, February 28, 2019 – New appointment’s at Gecina

**Christine Harné** will be joining Gecina as Executive Director Human Resources from March 1, 2019. She will be a member of the Executive Committee and will replace Philippe Valade, General Secretary, who has chosen to retire.

Christine Harné, 52, has a postgraduate DESS in human resources management from Dijon University and a postgraduate DEA in human resources economics from Paris I University, and brings 24 years’ experience in the human resources sector with major French groups.

She notably worked for Suez Environnement and Italcementi Group before moving to Technip in 2008, where she headed up human resources development before being appointed Human Resources Director. Before joining Gecina, Christine Harné was Executive Director Human Resources for the French Development Agency (ADF) from 2014.

**Nicolas Dutreuil**, Executive Director Finance since 2013, is taking on responsibility for the Group’s information systems and has been appointed Deputy CEO in charge of Finance.

**Frédéric Vern**, Executive Director Legal Affairs since 2017, has been appointed General Secretary, in charge of the legal department and the Board secretary’s office. He will also oversee Gecina’s company foundation.

*“After 11 years with Gecina, Philippe Valade, General Secretary, has chosen to retire, and I would like to personally acknowledge his dedication to serving the Group. To take over from him, Christine Harné is joining us as Executive Director Human Resources and a member of the Executive Committee. Gecina’s organization is also changing. Nicolas Dutreuil has been appointed Deputy CEO in charge of Finance and Frédéric Vern has been appointed General Secretary, heading up the legal department and the Board secretary’s office”, confirms Méka Brunel, Chief Executive Officer.”*

#### Paris, April 17, 2019 – Business of Gecina as at March 31, 2019

**Rental income up +2.3% like-for-like to €164.1m**

(+10.6% factoring the impact of assets deliveries following redevelopment)

**Market still buoyant in Gecina’s key sectors**

**Rental income reflecting Gecina’s strategy and robust trends for the most central sectors**

- **Gross rental income up +2.3%** like-for-like in total and +2.5% for offices
- Factoring in the impact of assets delivered following redevelopment, this performance climbs to +13.2% for offices (+10.6% overall)
- Rental income down -2.6% on a current basis due to sales
- **Nearly €17m of rent from like-for-like growth and assets delivered in 2018** in Paris, the Western Crescent and Lyon, offsetting the loss of rent linked to sales

**€149m of sales already completed or under preliminary agreements in the first quarter, with a +7% premium versus the appraisal values**

#### Office market still buoyant, particularly in Paris

- **Immediate supply down** -7% for the Paris Region and -11% for Paris City, its lowest level to date. **Vacancy rates continuing to contract as a result**, with 5.3% for the Paris Region and 2.2% for Paris
- **Trends for headline rents** on letting **still positive for the most central sectors** (+7.5% for the Paris Region and +9% to +14% for the various sectors in Paris City)

#### Gecina reconfirms its 2019 guidance with confidence

- Restated for the impact of sales of non-strategic assets from Eurosic's scope, recurrent net income per share for 2019 is expected to grow by around +2% despite the significant volume of assets currently being redeveloped or to be launched for redevelopment shortly
- The projects from the pipeline are expected to generate additional net rental income - net of sales from 2018 - of +€130m to +€140m by 2024

Gross rental income In million euros	Mar 31, 18	Mar 31, 19	Change (%)	
			Current basis	Like-for-like
<b>Offices</b>	<b>133.8</b>	<b>129.6</b>	<b>-3.1%</b>	<b>+2.5%</b>
Traditional residential	26.5	26.4	-0.3%	+2.1%
Student residences	4.3	4.8	+12.8%	+1.4%
Other assets	3.9	3.3	-15.3%	ns
<b>Total gross rental income</b>	<b>168.5</b>	<b>164.1</b>	<b>-2.6%</b>	<b>+2.3%</b>
Hotels	8.8	9.2	4.2%	na
Finance leases	6.6	5.2	-21.8%	na
<b>Total gross revenues</b>	<b>183.9</b>	<b>178.5</b>	<b>-2.9%</b>	<b>na</b>

#### Rental income benefiting from recent deliveries, offsetting the impact of sales and redevelopments

Gross rental income In million euros	Mar 31, 18	Mar 31, 19	Change (%)	
			Current basis	Like-for-like
<b>Offices</b>	<b>133.8</b>	<b>129.6</b>	<b>-3.1%</b>	<b>+2.5%</b>
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Other assets	3.9	3.3	-15.3%	ns
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Hotels	8.8	9.2	4.2%	na
Finance leases	6.6	5.2	-21.8%	na
<b>Total gross revenues</b>	<b>183.9</b>	<b>178.5</b>	<b>-2.9%</b>	<b>na</b>

**On a current basis**, rental income shows a slight contraction of -2.6%, primarily reflecting the impact of the **non-strategic assets sold (-€17.0m)** and the **redevelopment projects launched (-€4.4m)**, partially offset by **deliveries of assets (+€13.8m)** and like-for-like growth (+€3.0m).

**Like-for-like**, the performance came to +2.3% at end-March 2019. This improvement is linked to an **increase in indexation (+1.7%)**, as well as the **positive impact of rental reversion (+0.4%) on both offices and residential**. This performance also benefits from a slightly positive impact for the reduced financial vacancy rate, primarily for the residential portfolios, and to a lesser extent offices.

Note that this like-for-like performance does not include the impacts of lettings for assets delivered following redevelopment operations. Including these assets, this rate rises to +10.6%.

**Offices: positive trends for offices in the most central sectors**

Gross rental income - Offices In million euros	Mar 31, 18	Mar 31, 19	Change (%)	
			Current basis	Like-for-like
<b>Offices</b>	<b>133.8</b>	<b>129.6</b>	<b>-3.1%</b>	<b>+2.5%</b>
<b>Paris City</b>	<b>64.6</b>	<b>69.6</b>	+7.8%	+2.5%
Western Crescent - La Défense	40.4	43.3	+7.3%	+2.1%
Other Paris Region	14.7	12.0	-18.6%	+3.8%
Other regions	14.1	4.7	-66.9%	+2.2%

**On a current basis**, rental income from offices is down slightly with -3.1% (**-€4.2m**), despite the high volume of sales completed in 2018 (€1.5bn) and assets transferred to the pipeline, thanks to the significant volume of assets delivered in 2018.

This performance reflects:

- Rental income from the **buildings delivered** in 2018 (**+€13.2m**): five fully-let buildings in Paris (Ville l'Evêque, Le France, Le Jade, Guersant and Penthemont 1), one building in the Western Crescent with 81% let (Octant-Sextant) and the SKY 56 building in Lyon (95% let),
- The temporary loss of rent from assets with strong value-creation potential that have been **transferred to the pipeline (-€4.3m)**, primarily including two buildings in Paris' central business district and one building in La Défense,
- **The impact of sales** of non-strategic or mature assets (**-€15.7m**), located primarily outside of Paris, including the Regional portfolio sold in 2018.

**Like-for-like, office rental income is up +2.5%**, benefiting from higher **indexation (+1.9%)** and **rental reversion** reflecting the good level of Gecina's core markets, secured through renewals, renegotiations and relettings (**+0.5%**).

Over the quarter, the "vacancy" effect remained positive (**+0.1%**). However, this effect could be negative over the full year since certain assets in peripheral Paris locations could be partially vacated, generating temporary replacement vacancies.

Note that this rental reversion reflects a positive incoming-outgoing differential for headline rents on new lets. Although the volume was still limited for the first quarter, this differential is particularly strong at the heart of Paris.

Moreover, this like-for-like performance does not include the impacts of the letting of the assets delivered following redevelopment operations. Including these assets, this rate represents +13.2%.

Market trends still positive, particularly at the heart of Paris (source: Immostat)

While **take-up** in the Paris Region is down -23% from the first quarter of 2018, **it is still high**, close to its long-term average, and this volume was never recorded for a first quarter between 2012 and 2016, **while the level of immediate supply is at an all-time low**, revealing a solid performance on the rental markets despite a shortage of immediate supply. **Immediate supply levels show a further contraction (-7.4% year-on-year).**

The market is still **very positive for the most central sectors**, as shown by the theoretical timeframe for immediate supply to be consumed based on the current take-up rate per area, which is close to **just five months for Paris City**, 16 to 17 months for the Western Crescent and Inner Rim, and over four years for the Outer Rim.

As a result, **rents on new leases are up +7.5% year-on-year** (+1.3% over three months), with a clear **outperformance by Paris City** (+9.0% for the CBD, +13.6% for the rest of Paris City over one year). Positive trends can also be seen in the Western Crescent and La Défense, while they are negative for the rest of the Paris Region (Inner and Outer Rims).

These positive trends are continuing to drive growth in values per square meter for investment transactions for the whole region excluding the Outer Rim.

### Residential portfolios: improvement in organic performance

For the **traditional residential portfolio**, rental income is up +2.1% like-for-like. This performance reflects the impact of the strategy rolled out aiming to capture reversion potential and reduce the effects of rental vacancies by accelerating turnaround times for lettings. Over the quarter, the **rent differential secured between new and old tenants came to +7.4%**, contributing +0.2% to this portfolio's like-for-like rental performance. Alongside this, the reduction in the vacancy rate contributed +0.8% to this performance, thanks to the shorter letting times achieved with the new operational strategy deployed.

On a current basis, the contraction in rental income came to -0.3%, factoring in the progress made with the program rolled out by the Group in the past few years to sell apartments on a unit basis when they become vacant.

Rental income from **student residences** is up like-for-like (+1.4%), linked primarily to the improved performance by a residence in Marseille. On a current basis, the +12.8% increase also factors in the delivery of a residence during the third quarter of 2018 in Puteaux-La Défense.

### **Group occupancy rate still high**

The Group's **average financial occupancy rate** was still very high at end-March 2019, with 94.7%, down -90bp year-on-year linked primarily to the delivery of the "Be Issy" building, for which the leases signed at the end of 2018 and early 2019 will come into effect from mid-2019.

**For the office portfolio**, the financial occupancy rate is down -80bp over 12 months, primarily due to the "Be Issy" building in the Southern Loop of Paris' Western Crescent. Like-for-like, this rate is up +20bp to 96.6%.

For the **student residence** portfolio, the financial occupancy rate is down to 87.3% year-on-year, linked to the ramping up of two residences delivered recently (particularly in Puteaux-La Défense). Excluding these two residences, the occupancy rate is up 100bp.

For the **traditional residential** portfolio, the financial occupancy rate is stable year-on-year at 97.6%.

Average financial occupancy rate	Mar 31, 18	Jun 30, 18	Sep 30, 18	Dec 31, 18	Mar 31, 19
<b>Offices</b>	<b>95.3%</b>	<b>95.4%</b>	<b>94.9%</b>	<b>94.7%</b>	<b>94.5%</b>
Traditional residential	97.6%	97.6%	97.5%	97.5%	97.6%
Student residences	92.5%	88.7%	87.6%	87.0%	87.3%
Other commercial assets	97.8%	97.3%	97.4%	97.5%	96.4%
<b>Group total</b>	<b>95.6%</b>	<b>95.6%</b>	<b>95.1%</b>	<b>94.9%</b>	<b>94.7%</b>

### **€149m of sales already completed or secured, with a +7% premium versus the appraisal values**

During the first quarter, Gecina carried out or secured **€149m of sales**, with **€74m completed** (€15m of offices, €14m of vacant unit-based residential sales and €45m of various commercial assets). Alongside this, a further **€75m** of sales were covered by **preliminary sales agreements** at March 31.

Overall, these sales completed over the first three months of the year and covered by preliminary sales agreements at end-March show a premium of around +7% compared with the latest appraisals.

## **Progress with the share buyback program**

By end-March 2019, Gecina had acquired nearly **335,200 shares** through its share buyback program, for an average price of around **€129.8 per share**. This volume represents **29% of the total program** launched on February 20, 2019, with close to €43,4m.

## **Gecina reconfirms its 2019 guidance with confidence**

The project deliveries completed in 2018 and scheduled for 2019 are expected to offset to a great extent the impacts of the sales carried out in 2018, the expected loss of rent on assets transferred or to be transferred to the pipeline, and the reduction in capitalized financial expenses. **Excluding the impacts of the sales carried out on Eurosic's previous scope following its acquisition, recurrent net income (Group share) per share is expected to increase by around +2% in 2019** (excluding potential impacts of acquisitions or sales not committed to at end-2018), representing around **€5.70 to €5.75 per share**.

## **Paris, April 17, 2019 – All resolutions approved at the Ordinary General Meeting on April 17, 2019**

The Ordinary General Meeting on April 17, 2019, chaired by Mr Bernard Carayon, approved all the resolutions, including the reappointment of Ms. Dominique Dudan and the company PREDICA, represented by Mr Jean-Jacques Duchamp, as Directors.

The terms of office of Ms. Dominique Dudan and the company PREDICA as Directors will run for four years through to the end of the General Meeting convened to approve the financial statements for 2022. Composition of the Board of Directors remains unchanged after the General Meeting.

## **Composition of the Board of Directors**

The Board of Directors has 10 members, with 50% women and 60% independent directors:

- Mr Bernard Carayon <sup>(1)</sup>, Chairman
- Ms Méka Brunel, Chief Executive Officer
- Ms Laurence Danon Arnaud <sup>(1)</sup>
- Ms Dominique Dudan <sup>(1)</sup>
- Ms Gabrielle Gauthey <sup>(1)</sup>
- Mr Claude Gendron
- Ivanhoé Cambridge Inc., represented by Mr Sylvain Fortier
- Mr Jacques-Yves Nicol <sup>(1)</sup>
- Predica, represented by Mr Jean-Jacques Duchamp
- Ms Inès Reinmann Toper <sup>(1)</sup>

<sup>(1)</sup> *Independent directors*

## **Composition of the committees**

### **Strategic and Investment Committee**

- Mr Sylvain Fortier, permanent representative of Ivanhoé Cambridge Inc., Chairman
- Ms Méka Brunel
- Mr Bernard Carayon
- Predica, represented by Mr Jean-Jacques Duchamp

### **Audit and Risk Committee**

- Ms Gabrielle Gauthey, Chairwoman
- Ms Laurence Danon Arnaud

- Ms Dominique Dudan
- Mr Claude Gendron
- Predica, represented by Mr Jean-Jacques Duchamp
- Ms Inès Reinmann Toper

Governance, Appointments and Compensation Committee

- Ms Inès Reinmann Toper, Chairwoman
- Ms Laurence Danon Arnaud
- Mr Claude Gendron

**Dividend**

The General Meeting approved the payment of a dividend of 5.50 euros per share for 2018. A 50% interim dividend, representing 2.75 euros per share, was paid out previously on March 6. The balancing dividend payment of 2.75 euros per share will be paid on July 3, 2019.

The voting results will be available shortly on the Group website: [www.gecina.fr](http://www.gecina.fr).



## PERSON RESPONSIBLE FOR THE FIRST SUPPLEMENT

### Person assuming responsibility for this First Supplement

Mrs. Méka Brunel, *Directrice Générale*

### Declaration by person responsible for this First Supplement

I hereby certify that, after having taken all reasonable care to ensure that such is the case, the information contained in this First Supplement is, to the best of my knowledge, in accordance with the facts and contains no omission likely to affect its import.

Paris, 18 April 2019

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Duly represented by:

Mrs. Méka Brunel, *Directrice Générale*



In accordance with Articles L.412-1 and L.621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement général*) of the French *Autorité des marchés financiers* (AMF), particularly Articles 211-1 to 216-1, the AMF has given the visa n°19-166 dated 18 April 2019 on this First Supplement. The Base Prospectus, as supplemented by this First Supplement was prepared by the Issuer and its signatories may be held liable for it.

In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the visa was granted after an examination of whether the document is complete and comprehensible and that the information contained therein is consistent. It implies neither approval of the opportunity of the transaction, nor any authentication by the AMF of the accounting and financial data that is presented herein.

In accordance with Article 212-32 of the General Regulations (*Règlement général*) of the AMF, every issue or admission of Notes on the basis of the Base Prospectus, as supplemented by this First Supplement will require the publication of final terms.